



STATE OF IOWA
MASTER AGREEMENT

MA# 005 CTITQ0085 1

EFFECTIVE BEGIN DATE: 03-01-2007
EXPIRATION DATE: 02-29-2012
PAGE: 1 of 4

BUYER : ASHLEY SUPER
ashley.super@iowa.gov
515-281-7073

FOB

PAYMENT TERMS (%): DAYS:

VENDOR:

Information Vision Inc
PO Box 36402

Oaklandon, IN 46236
USA

VENDOR CONTACT:

Jeff Tinkey

PHONE: 317-469-7548

EMAIL: tinkstir@aol.com

VENDOR #: 35189980000

EXT:

DESCRIPTION OF ITEMS CONTRACTED

CONSULTING, IT

SEE ATTACHED DOCUMENTS

Contract to furnish IT consulting and staff augmentation pursuant to the specifications, terms and conditions of sealed bid #BD80200S102 on file with the Department Of Administrative Services, GSE Purchasing Division, Hoover Building, Level A, Des Moines, Iowa 50319-0105.

For complete instructions on how to use this contract, see the attached file regarding rules or contact The Department of Administrative Services, General Services Enterprise.

This contract is for all nine ITQ service categories:

Contact:

Jeff Tinkey

Ph: 866-451-5798

fax:317-335-2884

Email: tinkstir@aol.com

PCQT# _____

Rating: 8.07

RENEWAL PERIODS

FROM 03-01-2012 TO 02-28-2014

FROM 03-02-2014 TO 03-01-2016

THRESHOLDS

MINIMUM ORDER AMOUNT:

MAXIMUM ORDER AMOUNT:

NOT TO EXCEED AMOUNT:

AUTHORIZED DEPARTMENT

ALL

SUB Political Sub-divisions

TOTAL \$0.00

VENDOR: _____

APPROVED BY: _____

THIS MA IS SUBJECT TO THE TERMS AND
CONDITIONS ATTACHED HERETO.
PLEASE SEE ATTACHMENTS FOR
FURTHER DESCRIPTIONS.



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LINE NO.	QUANTITY / SERVICE DATES	UNIT	COMMODITY / DESCRIPTION	UNIT COST / PRICE OF SERVICE
1	0.00000		91829	\$0.000000
				\$0.000000
			Computer Software Consulting	
			Contract to furnish IT consulting and staff augmentation pursuant to the specifications, terms and conditions of sealed bid #BD80200S102 on file with the Department Of Administrative Services, GSE Purchasing Division, Hoover Building, Level A, Des Moines, Iowa 50319-0105.	
			For complete instructions on how to use this contract, see the attached file regarding rules or contact The Department of Administrative Services, General Services Enterprise.	
			This contract is for all nine ITQ service categories:	
			Contact:	
			Jeff Tinkey	
			Ph: 866-451-5798	
			fax:317-335-2884	
			Email: tinkstir@aol.com	
			PCQT# _____	
			Rating: 8.07	



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TERMS AND CONDITIONS

Incorporation

The Request for Proposal and/or bid documents for this project and the vendor's proposal in response to the RFP or Bid together with any clarifications, attachments, appendices, or amendments of the State or the Vendor are incorporated into this Contract by reference as if fully set forth in this Contract.

Remedies upon Default

In any case where the vendor has failed to deliver or has delivered non-conforming goods and/or services, the State shall provide a cure notice. The notice to cure shall state the maximum length of time the vendor has to cure. If after the time period stated in the notice to cure has passed, the vendor continues to be in default, the State may procure goods and/or services in substitution from another source and charge the difference between the contracted price and the market price to the defaulting vendor. The State's Attorney General shall be requested to make collection from the defaulting vendor.

Force Majeure

Force majeure includes acts of God, war, civil disturbance and any other causes which are beyond the control and anticipation of the party affected and which, by the exercise of reasonable diligence, the party was unable to anticipate or prevent. These provisions of force majeure also apply to subcontractors or suppliers of the Vendor. Force majeure does not include financial difficulties of the Vendor or any associated company of the Vendor, or claims or court orders that restrict the Vendor's ability to deliver the goods or services contemplated by this Agreement. Neither the Vendor nor the State shall be liable to the other for any delay or failure of performance of this Agreement caused by a force majeure, and not as a result of the fault or negligence of a party.

Subcontractors

The successful vendor shall be responsible for all acts and performance of any subcontractor or secondary supplier that the successful vendor may engage for the completion of any contract with the State. A delay that results from a subcontractor's conduct, negligence or failure to perform shall not exempt the vendor from default remedies. The successful vendor shall be responsible for payment to all subcontractors and all other third parties.

Termination-Non-Appropriation

Notwithstanding any other provision of this contract, if funds anticipated for the continued fulfillment of this contract are at any time not forthcoming or insufficient, either through the failure of the State to appropriate funds, discontinuance or material alteration of the program for which funds were provided, then the State shall have the right to terminate this contract without penalty by giving not less than thirty (30) days written notice documenting the lack of funding, discontinuance or program alteration.

Immunity of State/Fed Agencies

The vendor shall defend and hold harmless the State and Federal funding source for the State of Iowa from liability arising from the vendor's performance of this contract and the vendor's activities with subcontracted and all other third parties.

Assignment

Vendors may not assign contracts or purchase orders to any party (including financial institutions) without written permission of the General Services Enterprise - Purchasing.

Anti-Trust Assignment

For good cause and as consideration for executing this purchase order, the vendor, through its duly authorized agent, conveys, sells, assigns, and transfers to the State of Iowa all rights, title and interest in and to all causes of action it may now or hereafter acquire under the anti-trust laws of the United States and the State of Iowa, relating to the particular goods or services purchased or acquired by the State of Iowa pursuant to the using State of Iowa agency.

Delivery and Acceptance

When an award has been made to a vendor and the purchase order issued, deliveries are to be made in the following manner.

A. Deliveries - All deliveries are to be made only to the point specified on the purchase order. If delivery is made to any other point, it shall be the responsibility of the vendor to promptly reship to the correct location. Failure to deliver procured goods on time may result in cancellation of an order or termination of a contract at the option of the State.

B. Delivery Charges - All delivery charges should be to the account of the vendor whenever possible. If not, all delivery charges should be prepaid by vendor and added to the invoice.

C. Notice of Rejection - The nature of any rejections of a shipment, based on apparent deficiencies disclosed by ordinary methods of inspection, will be given by the receiving agency to the vendor and carrier within a reasonable time after delivery of the item, with a copy of this notice to the General Services Enterprise - Purchasing. Notice of latent deficiencies which would make items unsatisfactory for the purpose intended may be given by the State of Iowa at any time after acceptance.

Delivery and Acceptance (cont)

D. Disposition of Rejected item - The vendor must remove at the vendor's expense any item rejected by the State. If the vendor fails to remove that rejected item, the State may dispose of the item by offering the same for sale, deduct any accrued expense and remit the balance to the vendor.

E. Testing After Delivery - Laboratory analysis of an item or other means of testing may be required after delivery. In such cases, vendors will be notified in writing that a special test is being made and that payment will be withheld until completion of the testing process.

Title to Goods

The vendor warrants that the goods purchased hereunder are free from all liens, claims or encumbrances.

Indemnification

To the extent that goods are not manufactured in accordance with the State's design, the vendor shall defend, indemnify and hold harmless the State of Iowa, the State's assignees, and other users of the goods from and against any claim of infringement of any Letter Patent, Trade Names, Trademark, Copyright or Trade Secrets by reason of sale or use of any articles purchased hereunder. The State shall promptly notify the vendor of any such claim.

Nondiscrimination

The vendor is subject to and must comply with all federal and state requirements concerning fair employment and will not discriminate between or among them by reason of race, color, religion, sex, national origin or physical handicap.

Warranty

The vendor expressly warrants that all goods supplied shall be merchantable in accordance with the Uniform Commercial Code, Section 2-314 and the Iowa Code, Section 554.2314.

Taxes



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The State of Iowa is exempt from the payment of Iowa sales tax, motor vehicle fuel tax and any other Iowa tax that may be applied to a specified commodity and/or service. Contractors performing construction activities are required to pay state sales tax on the cost of materials. The Iowa Department of Revenue exemption letter will be furnished to a vendor upon request.

Hazardous Material

All packaging, transportation, and handling of hazardous materials shall be in accordance with applicable federal and state regulations including, but not limited to, the Material Safety Data Sheet provision of O.S.H.A. Hazard Communication Standard 29CFR 1910.1200, and Iowa Administrative Code, Chapter 567.

Public Records

The laws of the State of Iowa require procurement records to be made public unless exempted by the Code of Iowa.

Miscellaneous

The terms and provisions of this contract shall be construed in accordance with the laws of the State of Iowa. Any and all litigation or actions commenced in connection with this contract shall be brought in Des Moines, Iowa, in Polk County District Court for the State of Iowa. If however, jurisdiction is not proper in Polk County District Court, the action shall only be brought in the United States District Court for the Southern District of Iowa, Central Division, providing that jurisdiction is proper in that forum. This provision shall not be construed as waiving any immunity to suit or liability, which may be available to the State of Iowa.

If any provision of this contract is held to be invalid or unenforceable, the remainder shall be valid and enforceable.

Records Retention

The vendor shall maintain books, records, and documents which sufficiently and properly document and calculate all charges billed to the State of Iowa throughout the term of this Agreement for a period of at least five (5) years following the date of final payment or completion of any required audit, whichever is later. The vendor shall at, no charge, permit the Auditor of the State of Iowa, or any authorized representative of the State (or where federal funds are involved, the Comptroller General of the United States or any other authorized representative of the United States government) to access and examine, audit, excerpt and transcribe any directly pertinent books, documents, papers, electronic or optically stored and created records, or other records of the vendor relating to orders, invoices, or payments documentation or materials pertaining to this Agreement.

Independent Contractor

The vendor is an independent contractor performing services for the State of Iowa, and as such shall not hold itself out as an employee or agent of the State.

Performance Monitoring

For all service contracts, the requirements of Iowa Code sections 8.47 shall be incorporated into final terms and conditions of the contract.

Confidentiality

Each party may have access to confidential information of the other party to the extent necessary to carry out their responsibilities under the Agreement and Software License Agreement. Such confidential information shall, at all times, remain the property of the party disclosing the confidential information. Each party shall preserve the confidentiality of the confidential information disclosed or furnished by the other party, and shall maintain procedures for safeguarding such confidential information. Each party shall accept responsibility for providing adequate supervision and training to its agents, employees and any approved contractors and subcontractors to ensure compliance with the terms of this Agreement.

Works Made for Hire

All information, reports, studies, flow charts, diagrams, and other tangible and intangible material of any nature, whatsoever, produced by the vendor for delivery to the State during the course of this engagement and all copies of any of the foregoing shall be the sole and exclusive property of the State, and all such material and all copies shall be deemed "works made for hire" of which the State shall be deemed the author.

To the extent that the materials are not deemed "works made for hire", the vendor hereby irrevocably grants, assigns, transfers, and sets over to the State all legal and equitable right, title, and interest of any kind, nature or description in and to the materials and the vendor shall be entitled to make absolutely no use of any of the materials except as may be expressly permitted in this Agreement.

Vendor's Property

Notwithstanding provisions of "works made for hire", the vendor shall own all of its pre-existing methods, techniques, and processes, including software and documentation, that it brings to this engagement and shall own all enhancements to these methods, techniques and processes, including software and documentation, that are developed during the course of this engagement ("Vendor's Property") and (b) the vendor shall have the right to retain copies of all materials referred to in "works made for hire" in its files evidencing its services for the Information Technology Enterprise. The vendor agrees to grant the State/ITE a royalty-free, nonexclusive, nontransferable license to use, duplicate and disclose the Vendor's Property for the purposes contemplated by this Agreement.

PROPOSAL TO:

IOWA DEPARTMENT OF ADMINISTRATIVE SERVICES

FOR A:

**PROPOSAL FOR INVITATION TO QUALIFY (ITQ)
ITQ # BD80200S102 Version 1.0**

SUBMITTED BY:

INFORMATION VISION INC.

February 9, 2005

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Section 1 - Cover Letter

February 9, 2005

ITQ # BD80200S102 Version 1.0

Ms. Ashley Super
Purchasing Agent III
Iowa Department of General Services (DGS)
Hoover State Office Building – Level A
Des Moines, IA 50319-0105

Dear Ms. Super;

Information Vision Inc. (IVI) is pleased to have this opportunity to submit this proposal to the DGS. IVI has completed many projects for various public and private sector organizations over the past twelve years. IVI has also provided staff augmentation to a number of organizations during this time.

Since 1993 IVI has been working with public and private sector organizations in the design and development of business based software solutions. IVI has conducted and managed a number of software design and development projects during this time. This history has allowed IVI to establish a staff of professionals, which have the project experience required to meet the needs identified in the Invitation to Qualify (ITQ).

We look forward to your response to our proposal.

Sincerely

Jeff Tinkey
President

Section 2 - Non-Collusion Statement

NON-COLLUSION AFFIDAVIT

I, the undersigned, am the person responsible for the preparation of and cost data contained in this response submitted to the STATE in response to this ITQ and certify that:

Cost data has been arrived at independently and without consultation with any other party.

No information regarding this response content has been disclosed to any other party that may be or may potentially be responding to the ITQ with a response.

No attempt has been made to induce or to refrain any other party in responding to this ITQ or to influence the content of their response.

This response and subsequent proposal(s) submitted by my firm to RFPs referring to this ITQ is made / will be made in good faith and not pursuant to any discussions / agreement with any other party.

My firm and its affiliates, subsidiaries, officers, directors and employees are not currently under investigation or been convicted for any act prohibited by federal law involving conspiracy or collusion with respect to bidding on public ITQ and related POs, except as follows:

I understand that any miss-statement in this affidavit is and shall be treated as fraudulent concealment from the STATE of the true facts relating to the response submission for this ITQ.

Name: _____ Jeff Tinkey _____, Position: _____ President _____

SIGNITURE: _____ Date: _____ 2/9/2005 _____

Representing COMPANY NAME: _____ Information Vision Inc. _____

SWORN TO AND SUBSCRIBED BEFORE ME THIS DAY _____ February 9th _____ OF 2005.

NOTARY PUBLIC _____ My commission expires: _____

Section 3 - Mandatory Agreement Questionnaire

1. Do you agree that the contents of your proposal(s) will become part of any resulting ITQ and related POs and can not be held confidential? YES ☒ NO ☐
2. Do you agree to submit one original of your proposal, together with two (2) copies and a electronic soft copy on diskette? YES ☒ NO ☐
3. Will you include at least three (3) client references and agree you must attain acceptable scores from references for each service category you are attempting to qualify for? YES ☒ NO ☐
4. Do you agree that you must maintain an acceptable rating by each agency you do work for in order to remain pre-qualified for each service category? YES ☒ NO ☐
5. Do you agree to abide by agency specific requirements as outlined in section 1-25? YES ☒ NO ☐
6. Do you agree that your response will remain valid for at least 120 business days and duration of ITQ and related POs? YES ☒ NO ☐
7. Are you a TSB or do you currently have or have had a contracting role in three (3) projects for each of the categories you are attempting to qualify for? YES ☒ NO ☐
8. Do you agree that if the STATE finds any part of your response to be false, you will be placed on temporary suspension from doing business with the STATE? YES ☒ NO ☐
9. Do you accept the requirements stated in sections 1-19 and 1-21? YES ☒ NO ☐
10. Will you provide all documents of proof of insurance as required by this ITQ and any related POs? YES ☒ NO ☐
11. Are you aware that the STATE will conduct any and all background checks it deems necessary? YES ☒ NO ☐

COMPLETED BY _____ (Jeff Tinkey/President) _____

Section 4 - Lobbying Certification

<p style="text-align: center;">LOBBYING CERTIFICATION FORM</p> <p style="text-align: center;">FOR ITQ AND RELATED POSS, GRANTS, LOANS, AND COOPERATIVE AGREEMENTS</p> <p>The undersigned certifies, to the best of her or his knowledge and belief, that</p> <p>No federal appropriated funds have been paid or will be paid, by or on behalf of the undersigned, to any person for influencing or attempting to influence an officer or employee of any agency, a member of Congress, an officer or employee of Congress in connection with the awarding of any federal contract or agreement, or the making of any federal grant, loan, or co-operative agreement.</p> <p>If any funds other than federal appropriated funds have been paid to any person for influencing or attempting to influence the making of federal contracts or federal grants, loans, co-operative agreements, the undersigned will submit full disclosure of lobbying activities showing all details and supporting documents.</p> <p>The undersigned will require any or all subcontractors to submit a separate lobbying certification and disclosure accordingly.</p> <p>SIGNATURE: _____ TITLE: _____ President _____</p> <p>COMPANY NAME: _____ Information Vision Inc. _____ DATE: _____ 2/9/2005 _____</p>

Section 5 - List of Clients/Survey Recipients

Lou Pasko – International Truck and Engine Corp. (937) 266-4769

Fred Markman – K/E Inc. (734) 740-0406

Linda Peterson – South Dakota Department of Transportation (605) 773-4469

Section 6 - Professional/Technical Personnel Questionnaire

Service Category: Strategy/Vision/Consulting

1. How do you intend to provide the resources required by this ITQ?

Answer: Jeff Tinkey (the contract administrator) will review work order requirements and will match those requirements to IVI's available resources on staff. If he cannot produce three to four candidates which meet the requirements he will search IVI's database of resources (a database of resources which have worked for IVI or with IVI in the past twelve years). If he still cannot produce three to four solid candidates IVI will search other resume databases for candidates. Once three to four candidates have been identified the process outlined in question (3) below will be followed.

2. Identify the SP contract administrator and describe the functions that person will perform.

Answer: Jeff Tinkey will be the contract administrator. His role will include the review of work order requirements and the attainment of resources to meet those requirements. He will identify and attain resources as outlined above in the answer to question (1). If additional resources are required he will attain those resources by following the process identified in question (3) below.

3. Describe how you plan on providing additional personnel if it becomes necessary to properly staff projects.

Answer:

- 1) IVI will identify three to four contractors which meet the requirements outline in a work order.
 - 2) The state will review contractor resumes and rank candidates for interviews (in person/phone).
 - 3) If no candidates meet the requirements of the state than IVI will be instructed to search for additional contractor candidates.
 - 4) The state will again review resumes and the process identified above will be repeated until several candidates have been identified by the state which warrant an in person/phone interview.
 - 5) The in person/phone interviews will occur and a selection will be made. If no candidate is selected the process identified above will be repeated.
 - 6) Once a candidate has been selected they will be brought into the position within a two week period or earlier (this gives IVI time for transition, etc.).
4. Describe your company's ability to uniquely address problems and issues related to the service category.

Answer: IVI has a great deal of state and public sector experience in the area of Strategic Planning and Business Consulting. We have performed a number of projects which have involved the use of business consultants with strong strategic and functional expertise in specific industries and state government

organizations. We have a large resource pool to draw from in the staffing of Strategic and/or Business Consulting.

5. Describe your company's practices in adopting client policies and methods.

Answer: IVI has always practiced the policy to follow our clients' standards, policies and methods. If our clients ask us to review those standards, policies and/or methods we will do so. However, once our client has identified a standard, policy and/or method for us to follow we execute those directions.

For the following questions indicate in each area the extent of knowledge and training your company would be able to offer and whether your company would be able to provide performance with or without guidance, or could teach others.

Note: The technologies indicated in the answers provided below are the areas of expertise in which IVI could provide training and on the job knowledge transfer. These areas are also the areas in which IVI could provide performance without technical guidance. In most cases (unless the work order required functional expertise and/or was a requirement for strategy/visioning) our consultants would require "functional" guidance from the state.

6. List each type / brand of operating system/ communication system you are experienced with in each category below and make comments.

a) Mainframes:

Answer: IBM 3070, Amdahl V7, AS/400- Over twelve years of experience with these mainframes as a corporation.

a) Midrange / Minicomputer:

Answer: Sun Solaris, HP 3000 -Used on a variety of projects over the years.

b) Client / Server / Distributed Systems:

Answer: MS NT Server, 2000 Server, IBM OS/2-Used in most recent project experiences, including various state projects.

c) Desktop:

Answer: MS 95, 98, NT, 2000, XP-These technologies have been utilized in last 8 to 9 years on a variety of our projects.

d) LAN:

Answer: TCP/IP, NetBEUI, LU2, Novell IPX/SPX-Used extensively on all projects, technology option was based on client standards.

e) Languages and DBMS:

Answer: Visual Basic & VBA, Visual C++, ASP, XML, Java & VB Script, SQL & T-SQL, HTML, Arc & Map Objects, SQL Server, Oracle, FOCUS, MS Access, DB2, Btrieve, ADABAS/Natural-IVI has also provided more traditional mainframe skills to staff augmentations/support (i.e. Cobol, IMS, CICS, etc.).

7. Describe your products / experience with Databases.

a) Administration:

Answer: MS SQL Server, Oracle, DB2, UDB and FOCUS

b) Application Development tools:

Answer: MS Visual / .Net Studio, Oracle Developer / Designer

c) End user tools:

Answer: MS SQL Query, WebFOCUS Dashboard, Crystal Reports, MS Access

d) Structure and methodologies:

Answer: MS .Net Enterprise (UML), BP & ERWin (IDEF), System Architect 2000, Power Designer and Information Engineering.

e) Other:

Answer: MS SQL Server Analysis Services & Essbase (Star & Snowflake design for cubes / data warehouse environments)

8. What general software applications have you experience in?

Answer: Peachtree Accounting and MS Office Suite. All custom developed applications have been identified below in answers to question (9).

9. Please describe any experience and deployed solutions in each of the following specific technologies below.

a) Help desk solutions / technologies

Answer: None

b) Data development

Answer: Federal Gov't: Human Resources, Payroll, Travel and Insurance

State Gov't: DOT Bid Letting, DOT Project Scheduling, Asset Management, Project Inventory, Project Planning, Accident Reporting and Finance

Commercial: Distribution, Product Configuration, Human Resources, Laboratory Information Management Systems, Materials Planning, Purchasing, Truck Assembly, Mortgage Payment, Legal, Reservation Planning and Leisure / Travel

c) Data analysis

Answer: Federal Gov't: Human Resources, Payroll, Travel and Insurance

State Gov't: DOT Bid Letting, DOT Project Scheduling, Asset Management, Project Inventory, Project Planning, Accident Reporting and Finance

Commercial: Distribution, Product Configuration, Human Resources, Laboratory Information Management Systems, Materials Planning, Purchasing, Truck Assembly, Mortgage Payment, Legal, Reservation Planning and Leisure / Travel

d) Data modeling

Answer: Federal Gov't: Human Resources, Payroll, Travel and Insurance

State Gov't: DOT Bid Letting, DOT Project Scheduling, Asset Management, Project Inventory, Project Planning, Accident Reporting and Finance

Commercial: Distribution, Product Configuration, Human Resources, Laboratory Information Management Systems, Materials Planning, Purchasing, Truck Assembly, Mortgage Payment, Legal, Reservation Planning and Leisure / Travel

e) Facilitating and consulting

Answer: Federal Gov't: Human Resources, Payroll, Travel and Insurance

State Gov't: DOT Bid Letting, DOT Project Scheduling, Asset Management, Project Inventory, Project Planning, Accident Reporting and Finance

Commercial: Distribution, Product Configuration, Human Resources, Laboratory Information Management Systems, Materials Planning, Purchasing, Truck Assembly, Mortgage Payment, Legal, Reservation Planning and Leisure / Travel

f) Photogrametry and remote sensing

Answer: None

g) Data collection and clean up mapping

Answer: Federal Gov't: Human Resources, Payroll, Travel and Insurance

State Gov't: DOT Bid Letting, DOT Project Scheduling, Asset Management, Project Inventory, Project Planning, Accident Reporting and Finance

Commercial: Distribution, Product Configuration, Human Resources, Laboratory Information Management Systems, Materials Planning, Purchasing, Truck Assembly, Mortgage Payment, Legal, Reservation Planning and Leisure / Travel

h) GIS / ESRI Software / Mapinfo

Answer: ArcGIS, Arc & Map Objects SDK : Accident Reporting - location capture and historical analysis, DOT Project Identification and Mapping

i) Electronic Commerce / EDI

Answer: Retail Distribution and Supply Chain Management

j) Document management

Answer: Adobe : Accident Reporting and Legal systems paperwork mgmt

k) Telecommunications wide area network

Answer: State Gov't: DOT Bid Letting, DOT Project Scheduling, Asset Management, Project Inventory, Project Planning and Finance

Commercial: Distribution, Mortgage Payment and Reservation Planning

l) Biometrics

Answer: None

m) Wireless networking

Answer: None

n) IT staffing

Answer: Strategy/Vision Planning, Project/Program Mgmt, Business / Data Analysts & Design, Programmer / Analysts Development/Testing, Training Specialist, Technical Writers, Support Analyst, Administrators (DBA, System and Network) and Reporting Specialists.

o) Graphic / web design

Answer: ASP, Oracle Designer, WebFOCUS : B2B & B2C (Travel / Leisure / Insurance), G2C (Accident Reporting), MS FrontPage, Adobe Illustrator, Photo Shop, Quark XPress, Studio-3D and Page Maker.

p) Other

Answer: Business Process Reengineering Specialist

Note: The technologies indicated in the answers provided above are a sample of the various areas of expertise in which IVI has operated over the past twelve years. For further information on IVI's areas of expertise please contact Jeff Tinkey at 1-866-451-5798 or at our website www.infovisioninc.net.

Service Category: Project Management

1. How do you intend to provide the resources required by this ITQ?

Answer: Jeff Tinkey (the contract administrator) will review work order requirements and will match those requirements to IVI's available resources on staff. If he cannot produce three to four candidates which meet the requirements he will search IVI's database of resources (a database of resources which have worked for IVI or with IVI in the past twelve years). If he still cannot produce three to four solid candidates IVI will search other resume databases for candidates. Once three to four candidates have been identified the process outlined in question (3) below will be followed.

2. Identify the SP contract administrator and describe the functions that person will perform.

Answer: Jeff Tinkey will be the contract administrator. His role will include the review of work order requirements and the attainment of resources to meet those requirements. He will identify and attain resources as outlined above in the answer to question (1). If additional resources are required he will attain those resources by following the process identified in question (3) below.

3. Describe how you plan on providing additional personnel if it becomes necessary to properly staff projects.

Answer:

- 1) IVI will identify three to four contractors which meet the requirements outline in a work order.
 - 2) The state will review contractor resumes and rank candidates for interviews (in person/phone).
 - 3) If no candidates meet the requirements of the state than IVI will be instructed to search for additional contractor candidates.
 - 4) The state will again review resumes and the process identified above will be repeated until several candidates have been identified by the state which warrant an in person/phone interview.
 - 5) The in person/phone interviews will occur and a selection will be made. If no candidate is selected the process identified above will be repeated.
 - 6) Once a candidate has been selected they will be brought into the position within a two week period or earlier (this gives IVI time for transition, etc.).
4. Describe your company's ability to uniquely address problems and issues related to the service category.

Answer: IVI has managed many private and public sector projects over the past twelve years. In the past three years we have managed several projects for the State of South Dakota. We have many project managers on staff to assist our clients and to meet any future needs that may occur. Most of our project managers are PMI certified.

5. Describe your company's practices in adopting client policies and methods.

Answer: IVI has always practiced the policy to follow our clients' standards, policies and methods. If our clients ask us to review those standards, policies and/or methods we will do so. However, once our client has identified a standard, policy and/or method for us to follow we execute those directions.

For the following questions indicate in each area the extent of knowledge and training your company would be able to offer and whether your company would be able to provide performance with or without guidance, or could teach others.

Note: The technologies indicated in the answers provided below are the areas of expertise in which IVI could provide training and on the job knowledge transfer. These areas are also the areas in which IVI could provide performance without technical guidance. In most cases (unless the work order required functional expertise and/or was a requirement for strategy/visioning) our consultants would require "functional" guidance from the state.

6. List each type / brand of operating system/ communication system you are experienced with in each category below and make comments.

- a) Mainframes:

Answer: IBM 3070, Amdahl V7, AS/400- Over twelve years of experience with these mainframes as a corporation.

- a) Midrange / Minicomputer:

Answer: Sun Solaris, HP 3000 -Used on a variety of projects over the years.

- b) Client / Server / Distributed Systems:

Answer: MS NT Server, 2000 Server, IBM OS/2-Used in most recent project experiences, including various state projects.

- c) Desktop:

Answer: MS 95, 98, NT, 2000, XP-These technologies have been utilized in last 8 to 9 years on a variety of our projects.

- d) LAN:

Answer: TCP/IP, NetBEUI, LU2, Novell IPX/SPX-Used extensively on all projects, technology option was based on client standards.

- e) Languages and DBMS:

Answer: Visual Basic & VBA, Visual C++, ASP, XML, Java & VB Script, SQL & T-SQL, HTML, Arc & Map Objects, SQL Server, Oracle, FOCUS, MS Access, DB2, Btrieve, ADABAS/Natural-IVI has also provided more traditional mainframe skills to staff augmentations/support (i.e. Cobol, IMS, CICS, etc.).

7. Describe your products / experience with Databases.

a) Administration:

Answer: MS SQL Server, Oracle, DB2, UDB and FOCUS

b) Application Development tools:

Answer: MS Visual / .Net Studio, Oracle Developer / Designer

c) End user tools:

Answer: MS SQL Query, WebFOCUS Dashboard, Crystal Reports, MS Access

d) Structure and methodologies:

Answer: MS .Net Enterprise (UML), BP & ERWin (IDEF), System Architect 2000, Power Designer and Information Engineering.

e) Other:

Answer: MS SQL Server Analysis Services & Essbase (Star & Snowflake design for cubes / data warehouse environments)

8. What general software applications have you experience in?

Answer: Peachtree Accounting and MS Office Suite. All custom developed applications have been identified below in answers to question (9).

9. Please describe any experience and deployed solutions in each of the following specific technologies below.

a) Help desk solutions / technologies

Answer: None

b) Data development

Answer: Federal Gov't: Human Resources, Payroll, Travel and Insurance

State Gov't: DOT Bid Letting, DOT Project Scheduling, Asset Management, Project Inventory, Project Planning, Accident Reporting and Finance

Commercial: Distribution, Product Configuration, Human Resources, Laboratory Information Management Systems, Materials Planning, Purchasing, Truck Assembly, Mortgage Payment, Legal, Reservation Planning and Leisure / Travel

c) Data analysis

Answer: Federal Gov't: Human Resources, Payroll, Travel and Insurance

State Gov't: DOT Bid Letting, DOT Project Scheduling, Asset Management, Project Inventory, Project Planning, Accident Reporting and Finance

Commercial: Distribution, Product Configuration, Human Resources, Laboratory Information Management Systems, Materials Planning, Purchasing, Truck Assembly, Mortgage Payment, Legal, Reservation Planning and Leisure / Travel

d) Data modeling

Answer: Federal Gov't: Human Resources, Payroll, Travel and Insurance

State Gov't: DOT Bid Letting, DOT Project Scheduling, Asset Management, Project Inventory, Project Planning, Accident Reporting and Finance

Commercial: Distribution, Product Configuration, Human Resources, Laboratory Information Management Systems, Materials Planning, Purchasing, Truck Assembly, Mortgage Payment, Legal, Reservation Planning and Leisure / Travel

e) Facilitating and consulting

Answer: Federal Gov't: Human Resources, Payroll, Travel and Insurance

State Gov't: DOT Bid Letting, DOT Project Scheduling, Asset Management, Project Inventory, Project Planning, Accident Reporting and Finance

Commercial: Distribution, Product Configuration, Human Resources, Laboratory Information Management Systems, Materials Planning, Purchasing, Truck Assembly, Mortgage Payment, Legal, Reservation Planning and Leisure / Travel

f) Photogrametry and remote sensing

Answer: None

g) Data collection and clean up mapping

Answer: Federal Gov't: Human Resources, Payroll, Travel and Insurance

State Gov't: DOT Bid Letting, DOT Project Scheduling, Asset Management, Project Inventory, Project Planning, Accident Reporting and Finance

Commercial: Distribution, Product Configuration, Human Resources, Laboratory Information Management Systems, Materials Planning, Purchasing, Truck Assembly, Mortgage Payment, Legal, Reservation Planning and Leisure / Travel

h) GIS / ESRI Software / Mapinfo

Answer: ArcGIS, Arc & Map Objects SDK : Accident Reporting - location capture and historical analysis, DOT Project Identification and Mapping

i) Electronic Commerce / EDI

Answer: Retail Distribution and Supply Chain Management

j) Document management

Answer: Adobe : Accident Reporting and Legal systems paperwork mgmt

k) Telecommunications wide area network

Answer: State Gov't: DOT Bid Letting, DOT Project Scheduling, Asset Management, Project Inventory, Project Planning and Finance

Commercial: Distribution, Mortgage Payment and Reservation Planning

l) Biometrics

Answer: None

m) Wireless networking

Answer: None

n) IT staffing

Answer: Strategy/Vision Planning, Project/Program Mgmt, Business / Data Analysts & Design, Programmer / Analysts Development/Testing, Training Specialist, Technical Writers, Support Analyst, Administrators (DBA, System and Network) and Reporting Specialists.

o) Graphic / web design

Answer: ASP, Oracle Designer, WebFOCUS : B2B & B2C (Travel / Leisure / Insurance), G2C (Accident Reporting), MS FrontPage,

Adobe Illustrator, Photo Shop, Quark XPress, Studio-3D and Page Maker.

p) Other

Answer: Business Process Reengineering Specialist

Note: The technologies indicated in the answers provided above are a sample of the various areas of expertise in which IVI has operated over the past twelve years. For further information on IVI's areas of expertise please contact Jeff Tinkey at 1-866-451-5798 or at our website www.infovisioninc.net.

Service Category: Design/Planning

1. How do you intend to provide the resources required by this ITQ?

Answer: Jeff Tinkey (the contract administrator) will review work order requirements and will match those requirements to IVI's available resources on staff. If he cannot produce three to four candidates which meet the requirements he will search IVI's database of resources (a database of resources which have worked for IVI or with IVI in the past twelve years). If he still cannot produce three to four solid candidates IVI will search other resume databases for candidates. Once three to four candidates have been identified the process outlined in question (3) below will be followed.

2. Identify the SP contract administrator and describe the functions that person will perform.

Answer: Jeff Tinkey will be the contract administrator. His role will include the review of work order requirements and the attainment of resources to meet those requirements. He will identify and attain resources as outlined above in the answer to question (1). If additional resources are required he will attain those resources by following the process identified in question (3) below.

3. Describe how you plan on providing additional personnel if it becomes necessary to properly staff projects.

Answer:

- 1) IVI will identify three to four contractors which meet the requirements outline in a work order.
 - 2) The state will review contractor resumes and rank candidates for interviews (in person/phone).
 - 3) If no candidates meet the requirements of the state than IVI will be instructed to search for additional contractor candidates.
 - 4) The state will again review resumes and the process identified above will be repeated until several candidates have been identified by the state which warrant an in person/phone interview.
 - 5) The in person/phone interviews will occur and a selection will be made. If no candidate is selected the process identified above will be repeated.
 - 6) Once a candidate has been selected they will be brought into the position within a two week period or earlier (this gives IVI time for transition, etc.).
4. Describe your company's ability to uniquely address problems and issues related to the service category.

Answer: IVI has used many different types of planning and design methodologies over the past twelve years. As indicated in the answers to the questions below we are vary familiar with a number of current IT practices, methods and techniques. We always try to follow the planning and design standards identified by our clients but have also led those same clients in the study and review of new approaches to planning and design. Our project

managers tend to be very strong in a number of the currently accepted IT planning and design techniques and practices.

5. Describe your company's practices in adopting client policies and methods.

Answer: IVI has always practiced the policy to follow our clients' standards, policies and methods. If our clients ask us to review those standards, policies and/or methods we will do so. However, once our client has identified a standard, policy and/or method for us to follow we execute those directions.

For the following questions indicate in each area the extent of knowledge and training your company would be able to offer and whether your company would be able to provide performance with or without guidance, or could teach others.

Note: The technologies indicated in the answers provided below are the areas of expertise in which IVI could provide training and on the job knowledge transfer. These areas are also the areas in which IVI could provide performance without technical guidance. In most cases (unless the work order required functional expertise and/or was a requirement for strategy/visioning) our consultants would require "functional" guidance from the state.

6. List each type / brand of operating system/ communication system you are experienced with in each category below and make comments.

- a) Mainframes:

Answer: IBM 3070, Amdahl V7, AS/400- Over twelve years of experience with these mainframes as a corporation.

- a) Midrange / Minicomputer:

Answer: Sun Solaris, HP 3000 -Used on a variety of projects over the years.

- b) Client / Server / Distributed Systems:

Answer: MS NT Server, 2000 Server, IBM OS/2-Used in most recent project experiences, including various state projects.

- c) Desktop:

Answer: MS 95, 98, NT, 2000, XP-These technologies have been utilized in last 8 to 9 years on a variety of our projects.

- d) LAN:

Answer: TCP/IP, NetBEUI, LU2, Novell IPX/SPX-Used extensively on all projects, technology option was based on client standards.

- e) Languages and DBMS:

Answer: Visual Basic & VBA, Visual C++, ASP, XML, Java & VB Script, SQL & T-SQL, HTML, Arc & Map Objects, SQL Server, Oracle, FOCUS, MS Access, DB2, Btrieve, ADABAS/Natural-IVI has also provided more traditional mainframe skills to staff augmentations/support (i.e. Cobol, IMS, CICS, etc.).

7. Describe your products / experience with Databases.

a) Administration:

Answer: MS SQL Server, Oracle, DB2, UDB and FOCUS

b) Application Development tools:

Answer: MS Visual / .Net Studio, Oracle Developer / Designer

c) End user tools:

Answer: MS SQL Query, WebFOCUS Dashboard, Crystal Reports, MS Access

d) Structure and methodologies:

Answer: MS .Net Enterprise (UML), BP & ERWin (IDEF), System Architect 2000, Power Designer and Information Engineering.

e) Other:

Answer: MS SQL Server Analysis Services & Essbase (Star & Snowflake design for cubes / data warehouse environments)

8. What general software applications have you experience in?

Answer: Peachtree Accounting and MS Office Suite. All custom developed applications have been identified below in answers to question (9).

9. Please describe any experience and deployed solutions in each of the following specific technologies below.

a) Help desk solutions / technologies

Answer: None

b) Data development

Answer: Federal Gov't: Human Resources, Payroll, Travel and Insurance

State Gov't: DOT Bid Letting, DOT Project Scheduling, Asset Management, Project Inventory, Project Planning, Accident Reporting and Finance

Commercial: Distribution, Product Configuration, Human Resources, Laboratory Information Management Systems, Materials Planning, Purchasing, Truck Assembly, Mortgage Payment, Legal, Reservation Planning and Leisure / Travel

c) Data analysis

Answer: Federal Gov't: Human Resources, Payroll, Travel and Insurance

State Gov't: DOT Bid Letting, DOT Project Scheduling, Asset Management, Project Inventory, Project Planning, Accident Reporting and Finance

Commercial: Distribution, Product Configuration, Human Resources, Laboratory Information Management Systems, Materials Planning, Purchasing, Truck Assembly, Mortgage Payment, Legal, Reservation Planning and Leisure / Travel

d) Data modeling

Answer: Federal Gov't: Human Resources, Payroll, Travel and Insurance

State Gov't: DOT Bid Letting, DOT Project Scheduling, Asset Management, Project Inventory, Project Planning, Accident Reporting and Finance

Commercial: Distribution, Product Configuration, Human Resources, Laboratory Information Management Systems, Materials Planning, Purchasing, Truck Assembly, Mortgage Payment, Legal, Reservation Planning and Leisure / Travel

e) Facilitating and consulting

Answer: Federal Gov't: Human Resources, Payroll, Travel and Insurance

State Gov't: DOT Bid Letting, DOT Project Scheduling, Asset Management, Project Inventory, Project Planning, Accident Reporting and Finance

Commercial: Distribution, Product Configuration, Human Resources, Laboratory Information Management Systems, Materials Planning, Purchasing, Truck Assembly, Mortgage Payment, Legal, Reservation Planning and Leisure / Travel

f) Photogrammetry and remote sensing

Answer: None

g) Data collection and clean up mapping

Answer: Federal Gov't: Human Resources, Payroll, Travel and Insurance

State Gov't: DOT Bid Letting, DOT Project Scheduling, Asset Management, Project Inventory, Project Planning, Accident Reporting and Finance

Commercial: Distribution, Product Configuration, Human Resources, Laboratory Information Management Systems, Materials Planning, Purchasing, Truck Assembly, Mortgage Payment, Legal, Reservation Planning and Leisure / Travel

h) GIS / ESRI Software / Mapinfo

Answer: ArcGIS, Arc & Map Objects SDK : Accident Reporting - location capture and historical analysis, DOT Project Identification and Mapping

i) Electronic Commerce / EDI

Answer: Retail Distribution and Supply Chain Management

j) Document management

Answer: Adobe : Accident Reporting and Legal systems paperwork mgmt

k) Telecommunications wide area network

Answer: State Gov't: DOT Bid Letting, DOT Project Scheduling, Asset Management, Project Inventory, Project Planning and Finance

Commercial: Distribution, Mortgage Payment and Reservation Planning

l) Biometrics

Answer: None

m) Wireless networking

Answer: None

n) IT staffing

Answer: Strategy/Vision Planning, Project/Program Mgmt, Business / Data Analysts & Design, Programmer / Analysts Development/Testing, Training Specialist, Technical Writers, Support Analyst, Administrators (DBA, System and Network) and Reporting Specialists.

o) Graphic / web design

Answer: ASP, Oracle Designer, WebFOCUS : B2B & B2C (Travel / Leisure / Insurance), G2C (Accident Reporting), MS FrontPage, Adobe Illustrator, Photo Shop, Quark XPress, Studio-3D and Page Maker.

p) Other

Answer: Business Process Reengineering Specialist

Note: The technologies indicated in the answers provided above are a sample of the various areas of expertise in which IVI has operated over the past twelve years. For further information on IVI's areas of expertise please contact Jeff Tinkey at 1-866-451-5798 or at our website www.infovisioninc.net.

Service Category: Developing

1. How do you intend to provide the resources required by this ITQ?

Answer: Jeff Tinkey (the contract administrator) will review work order requirements and will match those requirements to IVI's available resources on staff. If he cannot produce three to four candidates which meet the requirements he will search IVI's database of resources (a database of resources which have worked for IVI or with IVI in the past twelve years). If he still cannot produce three to four solid candidates IVI will search other resume databases for candidates. Once three to four candidates have been identified the process outlined in question (3) below will be followed.

2. Identify the SP contract administrator and describe the functions that person will perform.

Answer: Jeff Tinkey will be the contract administrator. His role will include the review of work order requirements and the attainment of resources to meet those requirements. He will identify and attain resources as outlined above in the answer to question (1). If additional resources are required he will attain those resources by following the process identified in question (3) below.

3. Describe how you plan on providing additional personnel if it becomes necessary to properly staff projects.

Answer:

- 1) IVI will identify three to four contractors which meet the requirements outline in a work order.
 - 2) The state will review contractor resumes and rank candidates for interviews (in person/phone).
 - 3) If no candidates meet the requirements of the state than IVI will be instructed to search for additional contractor candidates.
 - 4) The state will again review resumes and the process identified above will be repeated until several candidates have been identified by the state which warrant an in person/phone interview.
 - 5) The in person/phone interviews will occur and a selection will be made. If no candidate is selected the process identified above will be repeated.
 - 6) Once a candidate has been selected they will be brought into the position within a two week period or earlier (this gives IVI time for transition, etc.).
4. Describe your company's ability to uniquely address problems and issues related to the service category.

Answer: IVI has established a group of staff members who have a variety of development skills. We do not specialize or market a certain type of development tool or language. We are very flexible in our ability to meet our client's unique needs. We have avoided "partnering" with software tool firms in order to keep an unbiased view to our clients needs. We do have a group of developers which not only have strong technical skills but also have very good communication skills.

5. Describe your company's practices in adopting client policies and methods.

Answer: IVI has always practiced the policy to follow our clients' standards, policies and methods. If our clients ask us to review those standards, policies and/or methods we will do so. However, once our client has identified a standard, policy and/or method for us to follow we execute those directions.

For the following questions indicate in each area the extent of knowledge and training your company would be able to offer and whether your company would be able to provide performance with or without guidance, or could teach others.

Note: The technologies indicated in the answers provided below are the areas of expertise in which IVI could provide training and on the job knowledge transfer. These areas are also the areas in which IVI could provide performance without technical guidance. In most cases (unless the work order required functional expertise and/or was a requirement for strategy/visioning) our consultants would require "functional" guidance from the state.

6. List each type / brand of operating system/ communication system you are experienced with in each category below and make comments.

a) Mainframes:

Answer: IBM 3070, Amdahl V7, AS/400- Over twelve years of experience with these mainframes as a corporation.

a) Midrange / Minicomputer:

Answer: Sun Solaris, HP 3000 -Used on a variety of projects over the years.

b) Client / Server / Distributed Systems:

Answer: MS NT Server, 2000 Server, IBM OS/2-Used in most recent project experiences, including various state projects.

c) Desktop:

Answer: MS 95, 98, NT, 2000, XP-These technologies have been utilized in last 8 to 9 years on a variety of our projects.

d) LAN:

Answer: TCP/IP, NetBEUI, LU2, Novell IPX/SPX-Used extensively on all projects, technology option was based on client standards.

e) Languages and DBMS:

Answer: Visual Basic & VBA, Visual C++, ASP, XML, Java & VB Script, SQL & T-SQL, HTML, Arc & Map Objects, SQL Server, Oracle, FOCUS, MS Access, DB2, Btrieve, ADABAS/Natural-IVI has also provided more

traditional mainframe skills to staff augmentations/support (i.e. Cobol, IMS, CICS, etc.).

7. Describe your products / experience with Databases.

a) Administration:

Answer: MS SQL Server, Oracle, DB2, UDB and FOCUS

b) Application Development tools:

Answer: MS Visual / .Net Studio, Oracle Developer / Designer

c) End user tools:

Answer: MS SQL Query, WebFOCUS Dashboard, Crystal Reports, MS Access

d) Structure and methodologies:

Answer: MS .Net Enterprise (UML), BP & ERWin (IDEF), System Architect 2000, Power Designer and Information Engineering.

e) Other:

Answer: MS SQL Server Analysis Services & Essbase (Star & Snowflake design for cubes / data warehouse environments)

8. What general software applications have you experience in?

Answer: Peachtree Accounting and MS Office Suite. All custom developed applications have been identified below in answers to question (9).

9. Please describe any experience and deployed solutions in each of the following specific technologies below.

a) Help desk solutions / technologies

Answer: None

b) Data development

Answer: Federal Gov't: Human Resources, Payroll, Travel and Insurance

State Gov't: DOT Bid Letting, DOT Project Scheduling, Asset Management, Project Inventory, Project Planning, Accident Reporting and Finance

Commercial: Distribution, Product Configuration, Human Resources, Laboratory Information Management Systems,

Materials Planning, Purchasing, Truck Assembly, Mortgage Payment, Legal, Reservation Planning and Leisure / Travel

c) Data analysis

Answer: Federal Gov't: Human Resources, Payroll, Travel and Insurance

State Gov't: DOT Bid Letting, DOT Project Scheduling, Asset Management, Project Inventory, Project Planning, Accident Reporting and Finance

Commercial: Distribution, Product Configuration, Human Resources, Laboratory Information Management Systems, Materials Planning, Purchasing, Truck Assembly, Mortgage Payment, Legal, Reservation Planning and Leisure / Travel

d) Data modeling

Answer: Federal Gov't: Human Resources, Payroll, Travel and Insurance

State Gov't: DOT Bid Letting, DOT Project Scheduling, Asset Management, Project Inventory, Project Planning, Accident Reporting and Finance

Commercial: Distribution, Product Configuration, Human Resources, Laboratory Information Management Systems, Materials Planning, Purchasing, Truck Assembly, Mortgage Payment, Legal, Reservation Planning and Leisure / Travel

e) Facilitating and consulting

Answer: Federal Gov't: Human Resources, Payroll, Travel and Insurance

State Gov't: DOT Bid Letting, DOT Project Scheduling, Asset Management, Project Inventory, Project Planning, Accident Reporting and Finance

Commercial: Distribution, Product Configuration, Human Resources, Laboratory Information Management Systems, Materials Planning, Purchasing, Truck Assembly, Mortgage Payment, Legal, Reservation Planning and Leisure / Travel

f) Photogrametry and remote sensing

Answer: None

g) Data collection and clean up mapping

Answer: Federal Gov't: Human Resources, Payroll, Travel and Insurance

State Gov't: DOT Bid Letting, DOT Project Scheduling, Asset Management, Project Inventory, Project Planning, Accident Reporting and Finance

Commercial: Distribution, Product Configuration, Human Resources, Laboratory Information Management Systems, Materials Planning, Purchasing, Truck Assembly, Mortgage Payment, Legal, Reservation Planning and Leisure / Travel

h) GIS / ESRI Software / Mapinfo

Answer: ArcGIS, Arc & Map Objects SDK : Accident Reporting - location capture and historical analysis, DOT Project Identification and Mapping

i) Electronic Commerce / EDI

Answer: Retail Distribution and Supply Chain Management

j) Document management

Answer: Adobe : Accident Reporting and Legal systems paperwork mgmt

k) Telecommunications wide area network

Answer: State Gov't: DOT Bid Letting, DOT Project Scheduling, Asset Management, Project Inventory, Project Planning and Finance

Commercial: Distribution, Mortgage Payment and Reservation Planning

l) Biometrics

Answer: None

m) Wireless networking

Answer: None

n) IT staffing

Answer: Strategy/Vision Planning, Project/Program Mgmt, Business / Data Analysts & Design, Programmer / Analysts Development/Testing, Training Specialist, Technical Writers, Support Analyst, Administrators (DBA, System and Network) and Reporting Specialists.

o) Graphic / web design

Answer: ASP, Oracle Designer, WebFOCUS : B2B & B2C (Travel / Leisure / Insurance), G2C (Accident Reporting), MS FrontPage, Adobe Illustrator, Photo Shop, Quark XPress, Studio-3D and Page Maker.

p) Other

Answer: Business Process Reengineering Specialist

Note: The technologies indicated in the answers provided above are a sample of the various areas of expertise in which IVI has operated over the past twelve years. For further information on IVI's areas of expertise please contact Jeff Tinkey at 1-866-451-5798 or at our website www.infovisioninc.net.

Service Category: Testing

1. How do you intend to provide the resources required by this ITQ?

Answer: Jeff Tinkey (the contract administrator) will review work order requirements and will match those requirements to IVI's available resources on staff. If he cannot produce three to four candidates which meet the requirements he will search IVI's database of resources (a database of resources which have worked for IVI or with IVI in the past twelve years). If he still cannot produce three to four solid candidates IVI will search other resume databases for candidates. Once three to four candidates have been identified the process outlined in question (3) below will be followed.

2. Identify the SP contract administrator and describe the functions that person will perform.

Answer: Jeff Tinkey will be the contract administrator. His role will include the review of work order requirements and the attainment of resources to meet those requirements. He will identify and attain resources as outlined above in the answer to question (1). If additional resources are required he will attain those resources by following the process identified in question (3) below.

3. Describe how you plan on providing additional personnel if it becomes necessary to properly staff projects.

Answer:

- 1) IVI will identify three to four contractors which meet the requirements outline in a work order.
 - 2) The state will review contractor resumes and rank candidates for interviews (in person/phone).
 - 3) If no candidates meet the requirements of the state than IVI will be instructed to search for additional contractor candidates.
 - 4) The state will again review resumes and the process identified above will be repeated until several candidates have been identified by the state which warrant an in person/phone interview.
 - 5) The in person/phone interviews will occur and a selection will be made. If no candidate is selected the process identified above will be repeated.
 - 6) Once a candidate has been selected they will be brought into the position within a two week period or earlier (this gives IVI time for transition, etc.).
4. Describe your company's ability to uniquely address problems and issues related to the service category.

Answer: IVI has conducted and performed many testing phases over the years. Our project plans always stress the importance of unit, system, stress and user acceptance testing phases. We have been involved in a number of large scale development efforts which require a highly integrated testing approach. Many of these efforts have also been on projects which have produced software which is new (not technology transfers) to an organization. This has given our staff unique experiences in the area of user/acceptance testing on highly integrated solutions.

5. Describe your company's practices in adopting client policies and methods.

Answer: IVI has always practiced the policy to follow our clients' standards, policies and methods. If our clients ask us to review those standards, policies and/or methods we will do so. However, once our client has identified a standard, policy and/or method for us to follow we execute those directions.

For the following questions indicate in each area the extent of knowledge and training your company would be able to offer and whether your company would be able to provide performance with or without guidance, or could teach others.

Note: The technologies indicated in the answers provided below are the areas of expertise in which IVI could provide training and on the job knowledge transfer. These areas are also the areas in which IVI could provide performance without technical guidance. In most cases (unless the work order required functional expertise and/or was a requirement for strategy/visioning) our consultants would require "functional" guidance from the state.

6. List each type / brand of operating system/ communication system you are experienced with in each category below and make comments.

- a) Mainframes:

Answer: IBM 3070, Amdahl V7, AS/400- Over twelve years of experience with these mainframes as a corporation.

- a) Midrange / Minicomputer:

Answer: Sun Solaris, HP 3000 -Used on a variety of projects over the years.

- b) Client / Server / Distributed Systems:

Answer: MS NT Server, 2000 Server, IBM OS/2-Used in most recent project experiences, including various state projects.

- c) Desktop:

Answer: MS 95, 98, NT, 2000, XP-These technologies have been utilized in last 8 to 9 years on a variety of our projects.

- d) LAN:

Answer: TCP/IP, NetBEUI, LU2, Novell IPX/SPX-Used extensively on all projects, technology option was based on client standards.

- e) Languages and DBMS:

Answer: Visual Basic & VBA, Visual C++, ASP, XML, Java & VB Script, SQL & T-SQL, HTML, Arc & Map Objects, SQL Server, Oracle, FOCUS, MS Access, DB2, Btrieve, ADABAS/Natural-IVI has also provided more

traditional mainframe skills to staff augmentations/support (i.e. Cobol, IMS, CICS, etc.).

7. Describe your products / experience with Databases.

a) Administration:

Answer: MS SQL Server, Oracle, DB2, UDB and FOCUS

b) Application Development tools:

Answer: MS Visual / .Net Studio, Oracle Developer / Designer

c) End user tools:

Answer: MS SQL Query, WebFOCUS Dashboard, Crystal Reports, MS Access

d) Structure and methodologies:

Answer: MS .Net Enterprise (UML), BP & ERWin (IDEF), System Architect 2000, Power Designer and Information Engineering.

e) Other:

Answer: MS SQL Server Analysis Services & Essbase (Star & Snowflake design for cubes / data warehouse environments)

8. What general software applications have you experience in?

Answer: Peachtree Accounting and MS Office Suite. All custom developed applications have been identified below in answers to question (9).

9. Please describe any experience and deployed solutions in each of the following specific technologies below.

a) Help desk solutions / technologies

Answer: None

b) Data development

Answer: Federal Gov't: Human Resources, Payroll, Travel and Insurance

State Gov't: DOT Bid Letting, DOT Project Scheduling, Asset Management, Project Inventory, Project Planning, Accident Reporting and Finance

Commercial: Distribution, Product Configuration, Human Resources, Laboratory Information Management Systems,

Materials Planning, Purchasing, Truck Assembly, Mortgage Payment, Legal, Reservation Planning and Leisure / Travel

c) Data analysis

Answer: Federal Gov't: Human Resources, Payroll, Travel and Insurance

State Gov't: DOT Bid Letting, DOT Project Scheduling, Asset Management, Project Inventory, Project Planning, Accident Reporting and Finance

Commercial: Distribution, Product Configuration, Human Resources, Laboratory Information Management Systems, Materials Planning, Purchasing, Truck Assembly, Mortgage Payment, Legal, Reservation Planning and Leisure / Travel

d) Data modeling

Answer: Federal Gov't: Human Resources, Payroll, Travel and Insurance

State Gov't: DOT Bid Letting, DOT Project Scheduling, Asset Management, Project Inventory, Project Planning, Accident Reporting and Finance

Commercial: Distribution, Product Configuration, Human Resources, Laboratory Information Management Systems, Materials Planning, Purchasing, Truck Assembly, Mortgage Payment, Legal, Reservation Planning and Leisure / Travel

e) Facilitating and consulting

Answer: Federal Gov't: Human Resources, Payroll, Travel and Insurance

State Gov't: DOT Bid Letting, DOT Project Scheduling, Asset Management, Project Inventory, Project Planning, Accident Reporting and Finance

Commercial: Distribution, Product Configuration, Human Resources, Laboratory Information Management Systems, Materials Planning, Purchasing, Truck Assembly, Mortgage Payment, Legal, Reservation Planning and Leisure / Travel

f) Photogrametry and remote sensing

Answer: None

g) Data collection and clean up mapping

Answer: Federal Gov't: Human Resources, Payroll, Travel and Insurance

State Gov't: DOT Bid Letting, DOT Project Scheduling, Asset Management, Project Inventory, Project Planning, Accident Reporting and Finance

Commercial: Distribution, Product Configuration, Human Resources, Laboratory Information Management Systems, Materials Planning, Purchasing, Truck Assembly, Mortgage Payment, Legal, Reservation Planning and Leisure / Travel

h) GIS / ESRI Software / Mapinfo

Answer: ArcGIS, Arc & Map Objects SDK : Accident Reporting - location capture and historical analysis, DOT Project Identification and Mapping

i) Electronic Commerce / EDI

Answer: Retail Distribution and Supply Chain Management

j) Document management

Answer: Adobe : Accident Reporting and Legal systems paperwork mgmt

k) Telecommunications wide area network

Answer: State Gov't: DOT Bid Letting, DOT Project Scheduling, Asset Management, Project Inventory, Project Planning and Finance

Commercial: Distribution, Mortgage Payment and Reservation Planning

l) Biometrics

Answer: None

m) Wireless networking

Answer: None

n) IT staffing

Answer: Strategy/Vision Planning, Project/Program Mgmt, Business / Data Analysts & Design, Programmer / Analysts Development/Testing, Training Specialist, Technical Writers, Support Analyst, Administrators (DBA, System and Network) and Reporting Specialists.

o) Graphic / web design

Answer: ASP, Oracle Designer, WebFOCUS : B2B & B2C (Travel / Leisure / Insurance), G2C (Accident Reporting), MS FrontPage, Adobe Illustrator, Photo Shop, Quark XPress, Studio-3D and Page Maker.

p) Other

Answer: Business Process Reengineering Specialist

Note: The technologies indicated in the answers provided above are a sample of the various areas of expertise in which IVI has operated over the past twelve years. For further information on IVI's areas of expertise please contact Jeff Tinkey at 1-866-451-5798 or at our website www.infovisioninc.net.

Service Category: Implementation

1. How do you intend to provide the resources required by this ITQ?

Answer: Jeff Tinkey (the contract administrator) will review work order requirements and will match those requirements to IVI's available resources on staff. If he cannot produce three to four candidates which meet the requirements he will search IVI's database of resources (a database of resources which have worked for IVI or with IVI in the past twelve years). If he still cannot produce three to four solid candidates IVI will search other resume databases for candidates. Once three to four candidates have been identified the process outlined in question (3) below will be followed.

2. Identify the SP contract administrator and describe the functions that person will perform.

Answer: Jeff Tinkey will be the contract administrator. His role will include the review of work order requirements and the attainment of resources to meet those requirements. He will identify and attain resources as outlined above in the answer to question (1). If additional resources are required he will attain those resources by following the process identified in question (3) below.

3. Describe how you plan on providing additional personnel if it becomes necessary to properly staff projects.

Answer:

- 1) IVI will identify three to four contractors which meet the requirements outline in a work order.
 - 2) The state will review contractor resumes and rank candidates for interviews (in person/phone).
 - 3) If no candidates meet the requirements of the state than IVI will be instructed to search for additional contractor candidates.
 - 4) The state will again review resumes and the process identified above will be repeated until several candidates have been identified by the state which warrant an in person/phone interview.
 - 5) The in person/phone interviews will occur and a selection will be made. If no candidate is selected the process identified above will be repeated.
 - 6) Once a candidate has been selected they will be brought into the position within a two week period or earlier (this gives IVI time for transition, etc.).
4. Describe your company's ability to uniquely address problems and issues related to the service category.

Answer: IVI project plans always stress and detail the implementation plans for not only projects but any maintenance activities we may be involved with. It has been our experience that many projects can fail during the implementation phase do to poor planning. We try to anticipate problems and plan for such events. Our staff has been through a number of implementations over the years and can recognize possible issues/problems. We have found that a strong communication

plan must be provided and executed with users in order to manage any potential problems.

5. Describe your company's practices in adopting client policies and methods.

Answer: IVI has always practiced the policy to follow our clients' standards, policies and methods. If our clients ask us to review those standards, policies and/or methods we will do so. However, once our client has identified a standard, policy and/or method for us to follow we execute those directions.

For the following questions indicate in each area the extent of knowledge and training your company would be able to offer and whether your company would be able to provide performance with or without guidance, or could teach others.

Note: The technologies indicated in the answers provided below are the areas of expertise in which IVI could provide training and on the job knowledge transfer. These areas are also the areas in which IVI could provide performance without technical guidance. In most cases (unless the work order required functional expertise and/or was a requirement for strategy/visioning) our consultants would require "functional" guidance from the state.

6. List each type / brand of operating system/ communication system you are experienced with in each category below and make comments.

- a) Mainframes:

Answer: IBM 3070, Amdahl V7, AS/400- Over twelve years of experience with these mainframes as a corporation.

- a) Midrange / Minicomputer:

Answer: Sun Solaris, HP 3000 -Used on a variety of projects over the years.

- b) Client / Server / Distributed Systems:

Answer: MS NT Server, 2000 Server, IBM OS/2-Used in most recent project experiences, including various state projects.

- c) Desktop:

Answer: MS 95, 98, NT, 2000, XP-These technologies have been utilized in last 8 to 9 years on a variety of our projects.

- d) LAN:

Answer: TCP/IP, NetBEUI, LU2, Novell IPX/SPX-Used extensively on all projects, technology option was based on client standards.

- e) Languages and DBMS:

Answer: Visual Basic & VBA, Visual C++, ASP, XML, Java & VB Script, SQL & T-SQL, HTML, Arc & Map Objects, SQL Server, Oracle, FOCUS, MS Access, DB2, Btrieve, ADABAS/Natural-IVI has also provided more traditional mainframe skills to staff augmentations/support (i.e. Cobol, IMS, CICS, etc.).

7. Describe your products / experience with Databases.

a) Administration:

Answer: MS SQL Server, Oracle, DB2, UDB and FOCUS

b) Application Development tools:

Answer: MS Visual / .Net Studio, Oracle Developer / Designer

c) End user tools:

Answer: MS SQL Query, WebFOCUS Dashboard, Crystal Reports, MS Access

d) Structure and methodologies:

Answer: MS .Net Enterprise (UML), BP & ERWin (IDEF), System Architect 2000, Power Designer and Information Engineering.

e) Other:

Answer: MS SQL Server Analysis Services & Essbase (Star & Snowflake design for cubes / data warehouse environments)

8. What general software applications have you experience in?

Answer: Peachtree Accounting and MS Office Suite. All custom developed applications have been identified below in answers to question (9).

9. Please describe any experience and deployed solutions in each of the following specific technologies below.

a) Help desk solutions / technologies

Answer: None

b) Data development

Answer: Federal Gov't: Human Resources, Payroll, Travel and Insurance

State Gov't: DOT Bid Letting, DOT Project Scheduling, Asset Management, Project Inventory, Project Planning, Accident Reporting and Finance

Commercial: Distribution, Product Configuration, Human Resources, Laboratory Information Management Systems, Materials Planning, Purchasing, Truck Assembly, Mortgage Payment, Legal, Reservation Planning and Leisure / Travel

c) Data analysis

Answer: Federal Gov't: Human Resources, Payroll, Travel and Insurance

State Gov't: DOT Bid Letting, DOT Project Scheduling, Asset Management, Project Inventory, Project Planning, Accident Reporting and Finance

Commercial: Distribution, Product Configuration, Human Resources, Laboratory Information Management Systems, Materials Planning, Purchasing, Truck Assembly, Mortgage Payment, Legal, Reservation Planning and Leisure / Travel

d) Data modeling

Answer: Federal Gov't: Human Resources, Payroll, Travel and Insurance

State Gov't: DOT Bid Letting, DOT Project Scheduling, Asset Management, Project Inventory, Project Planning, Accident Reporting and Finance

Commercial: Distribution, Product Configuration, Human Resources, Laboratory Information Management Systems, Materials Planning, Purchasing, Truck Assembly, Mortgage Payment, Legal, Reservation Planning and Leisure / Travel

e) Facilitating and consulting

Answer: Federal Gov't: Human Resources, Payroll, Travel and Insurance

State Gov't: DOT Bid Letting, DOT Project Scheduling, Asset Management, Project Inventory, Project Planning, Accident Reporting and Finance

Commercial: Distribution, Product Configuration, Human Resources, Laboratory Information Management Systems, Materials Planning, Purchasing, Truck Assembly, Mortgage Payment, Legal, Reservation Planning and Leisure / Travel

f) Photogrammetry and remote sensing

Answer: None

g) Data collection and clean up mapping

Answer: Federal Gov't: Human Resources, Payroll, Travel and Insurance

State Gov't: DOT Bid Letting, DOT Project Scheduling, Asset Management, Project Inventory, Project Planning, Accident Reporting and Finance

Commercial: Distribution, Product Configuration, Human Resources, Laboratory Information Management Systems, Materials Planning, Purchasing, Truck Assembly, Mortgage Payment, Legal, Reservation Planning and Leisure / Travel

h) GIS / ESRI Software / Mapinfo

Answer: ArcGIS, Arc & Map Objects SDK : Accident Reporting - location capture and historical analysis, DOT Project Identification and Mapping

i) Electronic Commerce / EDI

Answer: Retail Distribution and Supply Chain Management

j) Document management

Answer: Adobe : Accident Reporting and Legal systems paperwork mgmt

k) Telecommunications wide area network

Answer: State Gov't: DOT Bid Letting, DOT Project Scheduling, Asset Management, Project Inventory, Project Planning and Finance

Commercial: Distribution, Mortgage Payment and Reservation Planning

l) Biometrics

Answer: None

m) Wireless networking

Answer: None

n) IT staffing

Answer: Strategy/Vision Planning, Project/Program Mgmt, Business / Data Analysts & Design, Programmer / Analysts Development/Testing, Training Specialist, Technical Writers, Support Analyst, Administrators (DBA, System and Network) and Reporting Specialists.

o) Graphic / web design

Answer: ASP, Oracle Designer, WebFOCUS : B2B & B2C (Travel / Leisure / Insurance), G2C (Accident Reporting), MS FrontPage, Adobe Illustrator, Photo Shop, Quark XPress, Studio-3D and Page Maker.

p) Other

Answer: Business Process Reengineering Specialist

Note: The technologies indicated in the answers provided above are a sample of the various areas of expertise in which IVI has operated over the past twelve years. For further information on IVI's areas of expertise please contact Jeff Tinkey at 1-866-451-5798 or at our website www.infovisioninc.net.

Service Category: Training

1. How do you intend to provide the resources required by this ITQ?

Answer: Jeff Tinkey (the contract administrator) will review work order requirements and will match those requirements to IVI's available resources on staff. If he cannot produce three to four candidates which meet the requirements he will search IVI's database of resources (a database of resources which have worked for IVI or with IVI in the past twelve years). If he still cannot produce three to four solid candidates IVI will search other resume databases for candidates. Once three to four candidates have been identified the process outlined in question (3) below will be followed.

2. Identify the SP contract administrator and describe the functions that person will perform.

Answer: Jeff Tinkey will be the contract administrator. His role will include the review of work order requirements and the attainment of resources to meet those requirements. He will identify and attain resources as outlined above in the answer to question (1). If additional resources are required he will attain those resources by following the process identified in question (3) below.

3. Describe how you plan on providing additional personnel if it becomes necessary to properly staff projects.

Answer:

- 1) IVI will identify three to four contractors which meet the requirements outline in a work order.
 - 2) The state will review contractor resumes and rank candidates for interviews (in person/phone).
 - 3) If no candidates meet the requirements of the state than IVI will be instructed to search for additional contractor candidates.
 - 4) The state will again review resumes and the process identified above will be repeated until several candidates have been identified by the state which warrant an in person/phone interview.
 - 5) The in person/phone interviews will occur and a selection will be made. If no candidate is selected the process identified above will be repeated.
 - 6) Once a candidate has been selected they will be brought into the position within a two week period or earlier (this gives IVI time for transition, etc.).
4. Describe your company's ability to uniquely address problems and issues related to the service category.

Answer: Every project that we have been involved with has required some form of training. Even the smallest maintenance contracts require at a minimum knowledge transfer between our consultant and the clients technical personnel. In most cases/projects we have provided formal training sessions to end users and technical personnel during the training phases of our projects. Our training programs are flexible and based on the desires of our clients. IVI standard approach to training would include formal user and systems documentation

which would be provided to our client personnel during formal training sessions. In some instances we have had a number of sub-training sessions for specific user or technical personnel. For example we have provided "Super" user training to a small set of end users and/or technical resources when the application warrants such training. We tend to provide such training to client personnel involved in data mining activities associated with data warehouses/marts.

5. Describe your company's practices in adopting client policies and methods.

Answer: IVI has always practiced the policy to follow our clients' standards, policies and methods. If our clients ask us to review those standards, policies and/or methods we will do so. However, once our client has identified a standard, policy and/or method for us to follow we execute those directions.

For the following questions indicate in each area the extent of knowledge and training your company would be able to offer and whether your company would be able to provide performance with or without guidance, or could teach others.

Note: The technologies indicated in the answers provided below are the areas of expertise in which IVI could provide training and on the job knowledge transfer. These areas are also the areas in which IVI could provide performance without technical guidance. In most cases (unless the work order required functional expertise and/or was a requirement for strategy/visioning) our consultants would require "functional" guidance from the state.

6. List each type / brand of operating system/ communication system you are experienced with in each category below and make comments.

a) Mainframes:

Answer: IBM 3070, Amdahl V7, AS/400- Over twelve years of experience with these mainframes as a corporation.

a) Midrange / Minicomputer:

Answer: Sun Solaris, HP 3000 -Used on a variety of projects over the years.

b) Client / Server / Distributed Systems:

Answer: MS NT Server, 2000 Server, IBM OS/2-Used in most recent project experiences, including various state projects.

c) Desktop:

Answer: MS 95, 98, NT, 2000, XP-These technologies have been utilized in last 8 to 9 years on a variety of our projects.

d) LAN:

Answer: TCP/IP, NetBEUI, LU2, Novell IPX/SPX-Used extensively on all projects, technology option was based on client standards.

e) Languages and DBMS:

Answer: Visual Basic & VBA, Visual C++, ASP, XML, Java & VB Script, SQL & T-SQL, HTML, Arc & Map Objects, SQL Server, Oracle, FOCUS, MS Access, DB2, Btrieve, ADABAS/Natural-IVI has also provided more traditional mainframe skills to staff augmentations/support (i.e. Cobol, IMS, CICS, etc.).

7. Describe your products / experience with Databases.

a) Administration:

Answer: MS SQL Server, Oracle, DB2, UDB and FOCUS

b) Application Development tools:

Answer: MS Visual / .Net Studio, Oracle Developer / Designer

c) End user tools:

Answer: MS SQL Query, WebFOCUS Dashboard, Crystal Reports, MS Access

d) Structure and methodologies:

Answer: MS .Net Enterprise (UML), BP & ERWin (IDEF), System Architect 2000, Power Designer and Information Engineering.

e) Other:

Answer: MS SQL Server Analysis Services & Essbase (Star & Snowflake design for cubes / data warehouse environments)

8. What general software applications have you experience in?

Answer: Peachtree Accounting and MS Office Suite. All custom developed applications have been identified below in answers to question (9).

9. Please describe any experience and deployed solutions in each of the following specific technologies below.

a) Help desk solutions / technologies

Answer: None

b) Data development

Answer: Federal Gov't: Human Resources, Payroll, Travel and Insurance

State Gov't: DOT Bid Letting, DOT Project Scheduling, Asset Management, Project Inventory, Project Planning, Accident Reporting and Finance

Commercial: Distribution, Product Configuration, Human Resources, Laboratory Information Management Systems, Materials Planning, Purchasing, Truck Assembly, Mortgage Payment, Legal, Reservation Planning and Leisure / Travel

c) Data analysis

Answer: Federal Gov't: Human Resources, Payroll, Travel and Insurance

State Gov't: DOT Bid Letting, DOT Project Scheduling, Asset Management, Project Inventory, Project Planning, Accident Reporting and Finance

Commercial: Distribution, Product Configuration, Human Resources, Laboratory Information Management Systems, Materials Planning, Purchasing, Truck Assembly, Mortgage Payment, Legal, Reservation Planning and Leisure / Travel

d) Data modeling

Answer: Federal Gov't: Human Resources, Payroll, Travel and Insurance

State Gov't: DOT Bid Letting, DOT Project Scheduling, Asset Management, Project Inventory, Project Planning, Accident Reporting and Finance

Commercial: Distribution, Product Configuration, Human Resources, Laboratory Information Management Systems, Materials Planning, Purchasing, Truck Assembly, Mortgage Payment, Legal, Reservation Planning and Leisure / Travel

e) Facilitating and consulting

Answer: Federal Gov't: Human Resources, Payroll, Travel and Insurance

State Gov't: DOT Bid Letting, DOT Project Scheduling, Asset Management, Project Inventory, Project Planning, Accident Reporting and Finance

Commercial: Distribution, Product Configuration, Human Resources, Laboratory Information Management Systems, Materials Planning, Purchasing, Truck Assembly, Mortgage Payment, Legal, Reservation Planning and Leisure / Travel

f) Photogrametry and remote sensing

Answer: None

g) Data collection and clean up mapping

Answer: Federal Gov't: Human Resources, Payroll, Travel and Insurance

State Gov't: DOT Bid Letting, DOT Project Scheduling, Asset Management, Project Inventory, Project Planning, Accident Reporting and Finance

Commercial: Distribution, Product Configuration, Human Resources, Laboratory Information Management Systems, Materials Planning, Purchasing, Truck Assembly, Mortgage Payment, Legal, Reservation Planning and Leisure / Travel

h) GIS / ESRI Software / Mapinfo

Answer: ArcGIS, Arc & Map Objects SDK : Accident Reporting - location capture and historical analysis, DOT Project Identification and Mapping

i) Electronic Commerce / EDI

Answer: Retail Distribution and Supply Chain Management

j) Document management

Answer: Adobe : Accident Reporting and Legal systems paperwork mgmt

k) Telecommunications wide area network

Answer: State Gov't: DOT Bid Letting, DOT Project Scheduling, Asset Management, Project Inventory, Project Planning and Finance

Commercial: Distribution, Mortgage Payment and Reservation Planning

l) Biometrics

Answer: None

m) Wireless networking

Answer: None

n) IT staffing

Answer: Strategy/Vision Planning, Project/Program Mgmt, Business / Data Analysts & Design, Programmer / Analysts Development/Testing, Training Specialist, Technical Writers, Support Analyst, Administrators (DBA, System and Network) and Reporting Specialists.

o) Graphic / web design

Answer: ASP, Oracle Designer, WebFOCUS : B2B & B2C (Travel / Leisure / Insurance), G2C (Accident Reporting), MS FrontPage, Adobe Illustrator, Photo Shop, Quark XPress, Studio-3D and Page Maker.

p) Other

Answer: Business Process Reengineering Specialist

Note: The technologies indicated in the answers provided above are a sample of the various areas of expertise in which IVI has operated over the past twelve years. For further information on IVI's areas of expertise please contact Jeff Tinkey at 1-866-451-5798 or at our website www.infovisioninc.net.

Service Category: On-Going Support

1. How do you intend to provide the resources required by this ITQ?

Answer: Jeff Tinkey (the contract administrator) will review work order requirements and will match those requirements to IVI's available resources on staff. If he cannot produce three to four candidates which meet the requirements he will search IVI's database of resources (a database of resources which have worked for IVI or with IVI in the past twelve years). If he still cannot produce three to four solid candidates IVI will search other resume databases for candidates. Once three to four candidates have been identified the process outlined in question (3) below will be followed.

2. Identify the SP contract administrator and describe the functions that person will perform.

Answer: Jeff Tinkey will be the contract administrator. His role will include the review of work order requirements and the attainment of resources to meet those requirements. He will identify and attain resources as outlined above in the answer to question (1). If additional resources are required he will attain those resources by following the process identified in question (3) below.

3. Describe how you plan on providing additional personnel if it becomes necessary to properly staff projects.

Answer:

- 1) IVI will identify three to four contractors which meet the requirements outline in a work order.
 - 2) The state will review contractor resumes and rank candidates for interviews (in person/phone).
 - 3) If no candidates meet the requirements of the state than IVI will be instructed to search for additional contractor candidates.
 - 4) The state will again review resumes and the process identified above will be repeated until several candidates have been identified by the state which warrant an in person/phone interview.
 - 5) The in person/phone interviews will occur and a selection will be made. If no candidate is selected the process identified above will be repeated.
 - 6) Once a candidate has been selected they will be brought into the position within a two week period or earlier (this gives IVI time for transition, etc.).
4. Describe your company's ability to uniquely address problems and issues related to the service category.

Answer: IVI takes great pride in not leaving our clients "out to dry" after a project implementation. It is critical to us and our clients that we have an understanding of the support requirements of the implemented solution. This varies greatly depending on the client and application. In the past we have provided "help desk" type functionality as well as on-sight support. We have even arranged (when all parties agree to it) to have our consultants take employment with our clients to support an application in which that consultant helped develop and/or implement.

When it comes to support we will do what it takes to make sure our clients feel comfortable in the application turnover phase.

5. Describe your company's practices in adopting client policies and methods.

Answer: IVI has always practiced the policy to follow our clients' standards, policies and methods. If our clients ask us to review those standards, policies and/or methods we will do so. However, once our client has identified a standard, policy and/or method for us to follow we execute those directions.

For the following questions indicate in each area the extent of knowledge and training your company would be able to offer and whether your company would be able to provide performance with or without guidance, or could teach others.

Note: The technologies indicated in the answers provided below are the areas of expertise in which IVI could provide training and on the job knowledge transfer. These areas are also the areas in which IVI could provide performance without technical guidance. In most cases (unless the work order required functional expertise and/or was a requirement for strategy/visioning) our consultants would require "functional" guidance from the state.

6. List each type / brand of operating system/ communication system you are experienced with in each category below and make comments.

- a) Mainframes:

Answer: IBM 3070, Amdahl V7, AS/400- Over twelve years of experience with these mainframes as a corporation.

- a) Midrange / Minicomputer:

Answer: Sun Solaris, HP 3000 -Used on a variety of projects over the years.

- b) Client / Server / Distributed Systems:

Answer: MS NT Server, 2000 Server, IBM OS/2-Used in most recent project experiences, including various state projects.

- c) Desktop:

Answer: MS 95, 98, NT, 2000, XP-These technologies have been utilized in last 8 to 9 years on a variety of our projects.

- d) LAN:

Answer: TCP/IP, NetBEUI, LU2, Novell IPX/SPX-Used extensively on all projects, technology option was based on client standards.

- e) Languages and DBMS:

Answer: Visual Basic & VBA, Visual C++, ASP, XML, Java & VB Script, SQL & T-SQL, HTML, Arc & Map Objects, SQL Server, Oracle, FOCUS, MS Access, DB2, Btrieve, ADABAS/Natural-IVI has also provided more traditional mainframe skills to staff augmentations/support (i.e. Cobol, IMS, CICS, etc.).

7. Describe your products / experience with Databases.

a) Administration:

Answer: MS SQL Server, Oracle, DB2, UDB and FOCUS

b) Application Development tools:

Answer: MS Visual / .Net Studio, Oracle Developer / Designer

c) End user tools:

Answer: MS SQL Query, WebFOCUS Dashboard, Crystal Reports, MS Access

d) Structure and methodologies:

Answer: MS .Net Enterprise (UML), BP & ERWin (IDEF), System Architect 2000, Power Designer and Information Engineering.

e) Other:

Answer: MS SQL Server Analysis Services & Essbase (Star & Snowflake design for cubes / data warehouse environments)

8. What general software applications have you experience in?

Answer: Peachtree Accounting and MS Office Suite. All custom developed applications have been identified below in answers to question (9).

9. Please describe any experience and deployed solutions in each of the following specific technologies below.

a) Help desk solutions / technologies

Answer: None

b) Data development

Answer: Federal Gov't: Human Resources, Payroll, Travel and Insurance

State Gov't: DOT Bid Letting, DOT Project Scheduling, Asset Management, Project Inventory, Project Planning, Accident Reporting and Finance

Commercial: Distribution, Product Configuration, Human Resources, Laboratory Information Management Systems, Materials Planning, Purchasing, Truck Assembly, Mortgage Payment, Legal, Reservation Planning and Leisure / Travel

c) Data analysis

Answer: Federal Gov't: Human Resources, Payroll, Travel and Insurance

State Gov't: DOT Bid Letting, DOT Project Scheduling, Asset Management, Project Inventory, Project Planning, Accident Reporting and Finance

Commercial: Distribution, Product Configuration, Human Resources, Laboratory Information Management Systems, Materials Planning, Purchasing, Truck Assembly, Mortgage Payment, Legal, Reservation Planning and Leisure / Travel

d) Data modeling

Answer: Federal Gov't: Human Resources, Payroll, Travel and Insurance

State Gov't: DOT Bid Letting, DOT Project Scheduling, Asset Management, Project Inventory, Project Planning, Accident Reporting and Finance

Commercial: Distribution, Product Configuration, Human Resources, Laboratory Information Management Systems, Materials Planning, Purchasing, Truck Assembly, Mortgage Payment, Legal, Reservation Planning and Leisure / Travel

e) Facilitating and consulting

Answer: Federal Gov't: Human Resources, Payroll, Travel and Insurance

State Gov't: DOT Bid Letting, DOT Project Scheduling, Asset Management, Project Inventory, Project Planning, Accident Reporting and Finance

Commercial: Distribution, Product Configuration, Human Resources, Laboratory Information Management Systems, Materials Planning, Purchasing, Truck Assembly, Mortgage Payment, Legal, Reservation Planning and Leisure / Travel

f) Photogrammetry and remote sensing

Answer: None

g) Data collection and clean up mapping

Answer: Federal Gov't: Human Resources, Payroll, Travel and Insurance

State Gov't: DOT Bid Letting, DOT Project Scheduling, Asset Management, Project Inventory, Project Planning, Accident Reporting and Finance

Commercial: Distribution, Product Configuration, Human Resources, Laboratory Information Management Systems, Materials Planning, Purchasing, Truck Assembly, Mortgage Payment, Legal, Reservation Planning and Leisure / Travel

h) GIS / ESRI Software / Mapinfo

Answer: ArcGIS, Arc & Map Objects SDK : Accident Reporting - location capture and historical analysis, DOT Project Identification and Mapping

i) Electronic Commerce / EDI

Answer: Retail Distribution and Supply Chain Management

j) Document management

Answer: Adobe : Accident Reporting and Legal systems paperwork mgmt

k) Telecommunications wide area network

Answer: State Gov't: DOT Bid Letting, DOT Project Scheduling, Asset Management, Project Inventory, Project Planning and Finance

Commercial: Distribution, Mortgage Payment and Reservation Planning

l) Biometrics

Answer: None

m) Wireless networking

Answer: None

n) IT staffing

Answer: Strategy/Vision Planning, Project/Program Mgmt, Business / Data Analysts & Design, Programmer / Analysts Development/Testing, Training Specialist, Technical Writers, Support Analyst, Administrators (DBA, System and Network) and Reporting Specialists.

o) Graphic / web design

Answer: ASP, Oracle Designer, WebFOCUS : B2B & B2C (Travel / Leisure / Insurance), G2C (Accident Reporting), MS FrontPage, Adobe Illustrator, Photo Shop, Quark XPress, Studio-3D and Page Maker.

p) Other

Answer: Business Process Reengineering Specialist

Note: The technologies indicated in the answers provided above are a sample of the various areas of expertise in which IVI has operated over the past twelve years. For further information on IVI's areas of expertise please contact Jeff Tinkey at 1-866-451-5798 or at our website www.infovisioninc.net.

Service Category: Administration

1. How do you intend to provide the resources required by this ITQ?

Answer: Jeff Tinkey (the contract administrator) will review work order requirements and will match those requirements to IVI's available resources on staff. If he cannot produce three to four candidates which meet the requirements he will search IVI's database of resources (a database of resources which have worked for IVI or with IVI in the past twelve years). If he still cannot produce three to four solid candidates IVI will search other resume databases for candidates. Once three to four candidates have been identified the process outlined in question (3) below will be followed.

2. Identify the SP contract administrator and describe the functions that person will perform.

Answer: Jeff Tinkey will be the contract administrator. His role will include the review of work order requirements and the attainment of resources to meet those requirements. He will identify and attain resources as outlined above in the answer to question (1). If additional resources are required he will attain those resources by following the process identified in question (3) below.

3. Describe how you plan on providing additional personnel if it becomes necessary to properly staff projects.

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 - 6) Once a candidate has been selected they will be brought into the position within a two week period or earlier (this gives IVI time for transition, etc.).
4. Describe your company's ability to uniquely address problems and issues related to the service category.

Answer: IVI has provided many of our clients with administrative support over the past twelve years. We have provided those clients with DBA, network and systems administrative services. In a number of the situations it has been classified as a staff augmentation. However, we have certain consultants which play an administrative role on an application based on their expertise associated with that application. IVI has a unique ability to provide a wide range of administrative personnel based on our twelve years of software development. IVI

does not market or “partner” with any software tool, database or language firms which has given us a chance to develop a group of administrators with a variety of skills.

5. Describe your company's practices in adopting client policies and methods.

Answer: IVI has always practiced the policy to follow our clients’ standards, policies and methods. If our clients ask us to review those standards, policies and/or methods we will do so. However, once our client has identified a standard, policy and/or method for us to follow we execute those directions.

For the following questions indicate in each area the extent of knowledge and training your company would be able to offer and whether your company would be able to provide performance with or without guidance, or could teach others.

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Answer: IBM 3070, Amdahl V7, AS/400- Over twelve years of experience with these mainframes as a corporation.

- a) Midrange / Minicomputer:

Answer: Sun Solaris, HP 3000 -Used on a variety of projects over the years.

- b) Client / Server / Distributed Systems:

Answer: MS NT Server, 2000 Server, IBM OS/2-Used in most recent project experiences, including various state projects.

- c) Desktop:

Answer: MS 95, 98, NT, 2000, XP-These technologies have been utilized in last 8 to 9 years on a variety of our projects.

- d) LAN:

Answer: TCP/IP, NetBEUI, LU2, Novell IPX/SPX-Used extensively on all projects, technology option was based on client standards.

- e) Languages and DBMS:

Answer: Visual Basic & VBA, Visual C++, ASP, XML, Java & VB Script, SQL & T-SQL, HTML, Arc & Map Objects, SQL Server, Oracle, FOCUS, MS Access, DB2, Btrieve, ADABAS/Natural-IVI has also provided more traditional mainframe skills to staff augmentations/support (i.e. Cobol, IMS, CICS, etc.).

7. Describe your products / experience with Databases.

a) Administration:

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Answer: MS Visual / .Net Studio, Oracle Developer / Designer

c) End user tools:

Answer: MS SQL Query, WebFOCUS Dashboard, Crystal Reports, MS Access

d) Structure and methodologies:

Answer: MS .Net Enterprise (UML), BP & ERWin (IDEF), System Architect 2000, Power Designer and Information Engineering.

e) Other:

Answer: MS SQL Server Analysis Services & Essbase (Star & Snowflake design for cubes / data warehouse environments)

8. What general software applications have you experience in?

Answer: Peachtree Accounting and MS Office Suite. All custom developed applications have been identified below in answers to question (9).

9. Please describe any experience and deployed solutions in each of the following specific technologies below.

a) Help desk solutions / technologies

Answer: None

b) Data development

Answer: Federal Gov't: Human Resources, Payroll, Travel and Insurance

State Gov't: DOT Bid Letting, DOT Project Scheduling, Asset Management, Project Inventory, Project Planning, Accident Reporting and Finance

Commercial: Distribution, Product Configuration, Human Resources, Laboratory Information Management Systems, Materials Planning, Purchasing, Truck Assembly, Mortgage Payment, Legal, Reservation Planning and Leisure / Travel

c) Data analysis

Answer: Federal Gov't: Human Resources, Payroll, Travel and Insurance

State Gov't: DOT Bid Letting, DOT Project Scheduling, Asset Management, Project Inventory, Project Planning, Accident Reporting and Finance

Commercial: Distribution, Product Configuration, Human Resources, Laboratory Information Management Systems, Materials Planning, Purchasing, Truck Assembly, Mortgage Payment, Legal, Reservation Planning and Leisure / Travel

d) Data modeling

Answer: Federal Gov't: Human Resources, Payroll, Travel and Insurance

State Gov't: DOT Bid Letting, DOT Project Scheduling, Asset Management, Project Inventory, Project Planning, Accident Reporting and Finance

Commercial: Distribution, Product Configuration, Human Resources, Laboratory Information Management Systems, Materials Planning, Purchasing, Truck Assembly, Mortgage Payment, Legal, Reservation Planning and Leisure / Travel

e) Facilitating and consulting

Answer: Federal Gov't: Human Resources, Payroll, Travel and Insurance

State Gov't: DOT Bid Letting, DOT Project Scheduling, Asset Management, Project Inventory, Project Planning, Accident Reporting and Finance

Commercial: Distribution, Product Configuration, Human Resources, Laboratory Information Management Systems, Materials Planning, Purchasing, Truck Assembly, Mortgage Payment, Legal, Reservation Planning and Leisure / Travel

f) Photogrammetry and remote sensing

Answer: None

g) Data collection and clean up mapping

Answer: Federal Gov't: Human Resources, Payroll, Travel and Insurance

State Gov't: DOT Bid Letting, DOT Project Scheduling, Asset Management, Project Inventory, Project Planning, Accident Reporting and Finance

Commercial: Distribution, Product Configuration, Human Resources, Laboratory Information Management Systems, Materials Planning, Purchasing, Truck Assembly, Mortgage Payment, Legal, Reservation Planning and Leisure / Travel

h) GIS / ESRI Software / Mapinfo

Answer: ArcGIS, Arc & Map Objects SDK : Accident Reporting - location capture and historical analysis, DOT Project Identification and Mapping

i) Electronic Commerce / EDI

Answer: Retail Distribution and Supply Chain Management

j) Document management

Answer: Adobe : Accident Reporting and Legal systems paperwork mgmt

k) Telecommunications wide area network

Answer: State Gov't: DOT Bid Letting, DOT Project Scheduling, Asset Management, Project Inventory, Project Planning and Finance

Commercial: Distribution, Mortgage Payment and Reservation Planning

l) Biometrics

Answer: None

m) Wireless networking

Answer: None

n) IT staffing

Answer: Strategy/Vision Planning, Project/Program Mgmt, Business / Data Analysts & Design, Programmer / Analysts Development/Testing, Training Specialist, Technical Writers,

Support Analyst, Administrators (DBA, System and Network) and Reporting Specialists.

o) Graphic / web design

Answer: ASP, Oracle Designer, WebFOCUS : B2B & B2C (Travel / Leisure / Insurance), G2C (Accident Reporting), MS FrontPage, Adobe Illustrator, Photo Shop, Quark XPress, Studio-3D and Page Maker.

p) Other

Answer: Business Process Reengineering Specialist

Note: The technologies indicated in the answers provided above are a sample of the various areas of expertise in which IVI has operated over the past twelve years. For further information on IVI's areas of expertise please contact Jeff Tinkey at 1-866-451-5798 or at our website www.infovisioninc.net.

Section 7 - Cost Data Sheet

COST DATA SHEET for ITQ Number <u>BD80200S102</u> Revision <u>1.0</u> FOR SERVICE CATEGORY: <u>Strategy/Vision/Consulting</u> COMPANY NAME: <u>Information Vision Inc.</u> date <u>2/09/2005</u>	
DESCRIPTION OF SERVICE	RATE PER HOUR NOT TO EXCEED
Architect Brings the ability to put together a "big picture" of a technical solution.	89.00
Subject Matter Expert Brings a deep expertise in a specific technology or business area.	84.00
Business Consultant/Analyst Brings the ability to analyze and recommend business process improvements and re-engineering.	79.00

COST DATA SHEET for ITQ Number BD80200S102 Revision 1.0

FOR SERVICE CATEGORY: Project Management

COMPANY NAME: Information Vision Inc. date 2/09/2005

DESCRIPTION OF SERVICE	RATE PER HOUR NOT TO EXCEED
Program Manager Manages multiple projects at once both related and unrelated in nature and scope.	89.00
Project Manager Manages a specific project or aspect of a project on larger projects.	84.00
Project Administrator Assists with the administration of the project management activities.	79.00
Technical Writer A writer with skills in a specific technical arena and the ability to write technical information to be consumed by an end-user community.	64.00

COST DATA SHEET for ITQ Number BD80200S102 Revision 1.0

FOR SERVICE CATEGORY: Design/Planning

COMPANY NAME: Information Vision Inc. date 2/09/2005

DESCRIPTION OF SERVICE	RATE PER HOUR NOT TO EXCEED
<p>Architect / Technology Lead</p> <p>Responsible for the design and technical specification of a business solution or a specific aspect of a business solution on larger projects.</p>	<p>89.00</p>

COST DATA SHEET for ITQ Number BD80200S102 Revision 1.0

FOR SERVICE CATEGORY: Developing

COMPANY NAME: Information Vision Inc. date 2/09/2005

DESCRIPTION OF SERVICE	RATE PER HOUR NOT TO EXCEED
Developer Builds solution components based on technical specifications.	79.00
Sr. Developer Builds solution components based on technical specifications. Extensive experience.	84.00
Jr. Developer Builds solution components based on technical specifications. Limited experience.	74.00
Engineer Builds infrastructure solutions based on technical specifications.	79.00
Sr. Engineer Builds infrastructure solutions based on technical specifications. Extensive experience.	84.00
Jr. Engineer Builds infrastructure solutions based on technical specifications. Limited experience.	74.00
Emerging/Niche Technology Builds solutions based on technical specifications using emerging or niche technologies.	79.00
Sr. Emerging/Niche Technology Builds solutions based on technical specifications using emerging or niche technologies. Extensive experience.	84.00

<p>Jr. Emerging/Niche Technology</p> <p>Builds solutions based on technical specifications using emerging or niche technologies. Limited experience.</p>	<p>74.00</p>
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COST DATA SHEET for ITQ Number BD80200S102 Revision 1.0

FOR SERVICE CATEGORY: Testing

COMPANY NAME: Information Vision Inc. date 2/09/2005

DESCRIPTION OF SERVICE	RATE PER HOUR NOT TO EXCEED
Test Planning	74.00
Analyzes business requirements and technical specifications to determine and build a test plan.	
Quality Assurance	79.00
Builds and executes test scripts based on a test plan. Tracks and coordinates issue resolution.	

COST DATA SHEET for ITQ Number BD80200S102 Revision 1.0

FOR SERVICE CATEGORY: Implementation

COMPANY NAME: Information Vision Inc. date 2/09/2005

DESCRIPTION OF SERVICE	RATE PER HOUR NOT TO EXCEED
<p>Implementation Planning</p> <p>Analyzes business requirements, technical specifications and end-user community requirements to determine and build an implementation plan.</p>	<p>84.00</p>

COST DATA SHEET for ITQ Number BD80200S102 Revision 1.0

FOR SERVICE CATEGORY: Training

COMPANY NAME: Information Vision Inc. date 2/09/2005

DESCRIPTION OF SERVICE	RATE PER HOUR NOT TO EXCEED
Product Building Build a training product.	74.00
Classroom Delivery Deliver a training product in a classroom setting.	79.00
Online / CBT Build a training product specifically for online and computer based training.	74.00
Field Delivery Deliver a training product at the customer's location.	79.00
	.

COST DATA SHEET for ITQ Number BD80200S102 Revision 1.0

FOR SERVICE CATEGORY: On-Going Support

COMPANY NAME: Information Vision Inc. date 2/09/2005

DESCRIPTION OF SERVICE	RATE PER HOUR NOT TO EXCEED
Help Desk Support Provide required technical support via phone.	69.00
On-Site Support Provide required technical support working at the customer's site.	79.00
On-Call Support Provide required technical support on an as needed basis, normally associated with a service level agreement.	79.00

COST DATA SHEET for ITQ Number BD80200S102 Revision 1.0

FOR SERVICE CATEGORY: Administration

COMPANY NAME: Information Vision Inc. date 2/09/2005

DESCRIPTION OF SERVICE	RATE PER HOUR NOT TO EXCEED
Database Perform database administration activities on the selected database.	84.00
LAN/WAN Perform local-area network and wide-area network administration activities on the selected network operating system.	79.00
Operating System Perform operating system administration activities on the selected operating system.	79.00
Web Perform administration activities related to web infrastructure components, such as web server, application servers, search engines, etc.	79.00
Messaging Perform administration activities on the selected messaging platform.	79.00
Security Perform administration activities relating to security, auditing, and enforcement.	79.00
Emerging/Niche Technology Perform administration activities on technologies which are emerging or unique to the organization.	79.00

Section 8 – Background/Financial Questionnaire

4-6: SP's BACKGROUND / FINANCIAL QUESTIONNAIRE:

1. Identify each State in which the business operations or dealings of the (corporate or other type of entity) are subject to charter, registration, certification, licensure or regulation.

Answer: Michigan, South Dakota, Indiana, Kentucky, Kansas, Ohio, Minnesota, Missouri, Nebraska

- a) For each such State identified, state whether the business entity has been disciplined, admonished, warned, had its license, registration, charter, certification or any similar authorization to do business suspended or revoked for any reason (collectively "disciplined").

Answer: None

- b) If the business entity, its officers, agents or employees have been disciplined or disciplinary actions are pending in any State in which the business dealings of the entity are subject to regulation, identify the name of the regulatory agency with authority to discipline. In addition:
 - (1) Identify the docket number and any and all other identifying captions or information;
 - (2) Provide a clear and concise statement of all allegations against the business entity, its officers, agents and/or employees;
 - (3) Provide a clear and concise statement of the manner in which the proceeding was resolved;
 - (4) State the sanction, if any, which was imposed (or is currently pending) against the business entity, its officers, agents or employees.

Answer: None

2. In addition to the proceedings listed above (if any), are there any other pending administrative, criminal or civil proceedings against the business entity, its officers, agents or employees which relate directly or indirectly to the conduct of the business? If so,

- a) Identify the docket number and any and all other identifying captions or information;
- b) Provide a clear and concise statement of all allegations against the business entity, its officers, agents and/or employees;
- c) Accurately summarize any and all orders which have been entered in the matter;
- d) State the sanction(s), penalties, fines, damages and/or

injunctive relief, if any, to which the business entity, its officers, agents and/or employees may be subject in the event of a finding against the business entity, its officers, agents and/or employees.

Answer: None

3. Within the past three (3) years, has the prospective Vendor been sued by any person or entity for damages and/or injunctive relief in any state or federal court with respect to the prospective Vendor's collection practices in which the person or entity brought the primary action against the Vendor? (For purposes of responding to this question, do not include actions in which the Vendor initiated the primary action against a person or entity to recover monies, and the person or entity counterclaim against the Vendor asserting a claim based on statutory or common law unfair collection practices, unless such action resulted in a finding, judgment or settlement against the Vendor). If so, for each such matter,

- a) Identify the docket number and any and all other identifying captions or information;
- b) Provide a clear and concise statement of all Plaintiff's allegations against the business entity, its officers, agents and/or employees; further provide a clear and concise statement describing any counterclaims or cross claims which were or have been asserted by the prospective Vendor or by another defendant against the prospective Vendor;
- c) Accurately summarize any and all orders which have been entered in the matter;
- d) If the matter is currently pending, state the relief sought by the Plaintiff(s) in the matter. If the matter was settled or was litigated to conclusion, state the amount of damages, if any, as well as the terms and conditions of the settlement, or the relief granted and the amount of any damages awarded and the terms and conditions of any judgment entered in the matter.
- e) If any matter listed above is pending on appeal, identify the court to which the matter has been appealed, and state clearly and concisely the legal issues which form the basis for the appeal. If the appeal has been concluded, state clearly and concisely the judgment rendered on appeal.

Answer: None

4. Within the past three (3) years, has the prospective Vendor entered into a settlement agreement, consent decree, or confession of judgment in lieu of litigation (or further litigation) with respect to the prospective Vendor's collection practices? If so, for each such matter,

- a) Identify the names and addresses and other identifying information of the parties to the settlement;
- b) Provide a clear and concise statement of all allegations against the business entity, its officers, agents and/or employees;
- c) Accurately summarize the content of the settlement agreement, consent decree or confession of judgment to which the parties agreed (and/or to which a court of competent jurisdiction approved);
- d) If the matter is currently pending, state the relief sought by the other party(ies) in the matter.

Answer: None

5. Within the past three (3) years, have any complaints been filed or lodged against the business entity, its officers, agents or employees with the Attorney General of any state, the Better Business Bureau of any state, the Consumer Affairs' Office (or similar nomenclature) of any state, the federal Trade Commission or any other federal agency which relate directly or indirectly to the conduct of the business? If so,

- a) Identify the docket number and any and all other identifying captions or information;
- b) Provide a clear and concise statement of all allegations against the business entity, its officers, agents and/or employees;
- c) Accurately summarize any and all orders which have been or were entered in the matter;
- d) State the sanction(s), penalties, fines, damages and/or injunctive relief, if any, to which the business entity, its officers, agents and/or employees have been or may be subject in the event of a finding against the business entity, its officers, agents and/or employees.

Answer: None

6. Within the past five (5) years, state whether or not the business entity has filed a voluntary petition in bankruptcy, a voluntary petition to reorganize its business, or a voluntary petition to effect a plan or other arrangement with creditors. If so, explain the circumstances and the outcome of any such filing in detail.

Answer: No

7. Within the past five (5) years, state whether or not the business entity has been the subject of a filing for involuntary bankruptcy. If so, explain the circumstances and the outcome of any such filing in detail.

Answer: No

8. Within the past five (5) years, state whether or not the business entity has been notified that it is in default of its obligations under any contract. If so, provide a clear and concise statement of the reasons alleged to have occasioned the default and further state the manner in which the matter was resolved. If the matter is not yet resolved, state the issues that prevent resolution.

Answer: No

9. Within the past five (5) years, state whether or not a contract has been terminated for non-performance or for any reason other than the natural expiration of the term of the contract. If so, provide a clear and concise statement of the reasons which occasioned the termination, and further provide the name(s), address(es), telephone and fax numbers of the key personnel in the organization which terminated its contract with you.

Answer: No

10. Financial Information:

- a) Each prospective Vendor shall provide its most recent audited financial statement or other information sufficient for the State to evaluate the financial condition of the prospective Vendor to insure that the Vendor has the capability to fulfill its obligations under the contract. A Dun and Bradstreet Report or similar well known credit report will suffice.

Answer: See Appendix C – 2003 Federal Return Balance Sheet

- b) Prospective Vendors may request that their financial statements and other financial information be kept confidential by the State. Prospective Vendors are required to provide only one copy of the audited financial statement.

Answer: Please keep financial information confidential.

- c) Provide the name, address, telephone and fax numbers for one financial reference who can provide information relative to your financial responsibility.

Answer: Ninya Moran-Bostic, Bank One, 317-506-4293 (cell), 317-848-9317(fax)

Address:

Bank One
Attention: Ninya Moran-Bostic
702 East 86th Street
Indianapolis, IN 46240

3.3.5 References Release

Each prospective Vendor shall submit a signed release with its response to the RFP which permits representatives of the State to contact the prospective Vendor's references and other persons or entities for whom the prospective Vendor performs and has performed services."

Answer: Yes

Acceptance of Amendment #1 to ITQ BD80200S102, version 1.0

Note: The same person who signed the original response to the ITQ must also sign below to accept this amendment to the ITQ.

I, _____Jeff Tinkey/President____, officer for ____Information Vision Inc._____
(name and title) (company name)

Hereby accept and agree to Amendment No. 1 to the ITQ, BD80200S102, version 1.0 and agree to provide the additional requested information in the amendment.

Signature: _____ Date: ____2/09/2005_____

Signature for the State: _____ Date: _____

Upon signing, the aforementioned amendment is immediately incorporated into the ITQ and service provider's response to the ITQ.

Section 9 - Signature Pages (two original signature pages)

I / we as undersigned agree to the terms and conditions of the aforementioned ITQ #BD80200S102 and if our response is accepted, to furnish any and all services upon which cost data has been submitted. Any material misstatement in our response shall be treated as fraudulent concealment from the STATE of the facts relating to this ITQ.

Name of Entity / Person Submitting Proposal: Information Vision Inc. (Jeff Tinkey)

Mailing address: P.O. Box 36402, Oaklandon, IN 46236

Phone: 1-866-451-5798 Fax: 317-335-2884 Email: tinkstir@aol.com

☐ If Individual: SIGNATURE: _____ Date: _____

Social Security Number: _____

☐ If Partnership: Names -type written: _____ / _____

Social Security Numbers: _____ / _____

SIGNATURES of PARTNERS: _____ Date: _____

_____ Date: _____

☐ If Corporation: Corp ID# 35-1899800 State: Indiana

SIGNATURE: _____ Date: 2/09/2005

Name and Title -type written: Jeff Tinkey (President)

I / we consent to service of process by certified or register mail addressed to our designated legal agent as required by Part 2-13-i of the Terms and Conditions of the ITQ. I / we appoint

Jeff Tinkey at Information Vision Inc., P.O. Box 36402, Oaklandon, IN 46236 as our agent to receive service of process.

WITNESS SIGNATURE: _____ Title: President Date: 2/09/2005

The STATE of Iowa, acting through the undersigned officer(s), hereby accepts the foregoing response to the ITQ and pre-approves the SP named for agency requests for proposals using this agreement. This acceptance and the SP's response for the above referenced ITQ and related POs, including the terms and conditions of the ITQ constitute a binding contract between the STATE and the SP.

CT _____ Vendor ID# _____

☐ CONDITIONAL TSB

Evaluation Committee Chairperson _____ Date: _____

DGS Purchasing Div. Administrator: _____ Date: _____

Purchasing Agent / Issuing Officer : _____ Date : _____

I / we as undersigned agree to the terms and conditions of the aforementioned ITQ #BD80200S102 and if our response is accepted, to furnish any and all services upon which cost data has been submitted. Any material misstatement in our response shall be treated as fraudulent concealment from the STATE of the facts relating to this ITQ.

Name of Entity / Person Submitting Proposal: Information Vision Inc. (Jeff Tinkey)

Mailing address: P.O. Box 36402, Oaklandon, IN 46236

Phone: 1-866-451-5798 Fax: 317-335-2884 Email: tinkstir@aol.com

☐ If Individual: SIGNATURE: _____ Date: _____

Social Security Number: _____

☐ If Partnership: Names -type written: _____/_____

Social Security Numbers: _____/_____

SIGNATURES of PARTNERS: _____ Date: _____

_____ Date: _____

☐ If Corporation: Corp ID# 35-1899800 State: Indiana

SIGNATURE: _____ Date: 2/09/2005

Name and Title -type written: Jeff Tinkey (President)

I / we consent to service of process by certified or register mail addressed to our designated legal agent as required by Part 2-13-i of the Terms and Conditions of the ITQ. I / we appoint Jeff Tinkey at Information Vision Inc., P.O. Box 36402, Oaklandon, IN 46236 as our agent to receive service of process.

WITNESS SIGNATURE: _____ Title: President Date: 2/09/2005

The STATE of Iowa, acting through the undersigned officer(s), hereby accepts the foregoing response to the ITQ and pre-approves the SP named for agency requests for proposals using this agreement. This acceptance and the SP's response for the above referenced ITQ and related POs, including the terms and conditions of the ITQ constitute a binding contract between the STATE and the SP.

CT _____ Vendor ID# _____ ☐ CONDITIONAL TSB

Evaluation Committee Chairperson _____ Date: _____

DGS Purchasing Div. Administrator: _____ Date: _____

Purchasing Agent / Issuing Officer : _____ Date : _____

Appendix A - Vendor Application

Appendix B - Federal Form W-9

Appendix C - 2003 Federal Return - Balance Sheet

